Fire-sales and Information Advantage when Bank-Affiliation Helps

Massimo Massa, INSEAD, and Lei Zhang, NTU

DISCUSSION

Sergei Sarkissian, McGill University

The paper's place in the literature

It looks at **global financial market instability** issues (fire-sales) through the role of:

- International institutional investors:
 - Bartram et al (2011), Hau & Lai (2011), Jotikasthira et al (2012), Ng et al (2011)
- Banking sector information:
 - Dass & Massa (2009), Ivashina & Sun (2010), Massa
 Rehman 2008), Schenone (2004)

Major findings

- ◆Bank-affiliated funds invest more in firms with close relation to their banks, and this investment delivers higher return.
- Bank-affiliated funds increase liquidity and reduce negative skewness, especially among stocks with more fire-sales pressures in crises.

Other results

- ◆The explanatory power of CDS spreads for stock returns increases with bank-affiliated ownership.
- Bank-affiliated trades are related (unrelated) to stock returns before (during) the crisis.
- Bank-affiliated trades are unrelated to future price reversals.

Methodology highlights

- ◆ Sample period: 2001-2009
- Data types:
 - International institutional ownership
 - Firm-level accounting and stock market
 - ❖ Bank loans
 - CDS spreads for international bond issuers
- Estimation: Panel-based regressions

C1: The unbalanced samples problem

- On average, it should be more difficult to find statistical support for bank-affiliated foreign ownership than for other foreign ownership.
 - ❖ Reason: The average fraction of bank-affiliated foreign holdings is less than 30%.
 - Solution: Adjust the estimation and inferences (especially economic) for large cross-sample differences.

C1: Example

From Table 5 (contemporaneous returns):

	3-factor adjustment		4-factor adjustment	
	2006-07	2008-09	2006-07	2008-09
Drop in BA ownership	-0.114***	- <mark>0.065</mark>	-0.129***	- <mark>0.063</mark>
	(3.95)	(1.41)	(4.45)	(1.17)
Drop in other ownership	-0.050***	-0.092***	-0.042***	-0.086***
	(4.31)	(5.23)	(3.59)	(4.41)

C2: Do bank-affiliated foreign investors have true advantage?

- Bank-affiliated foreign investors may hold on to their ownership in crisis years for reasons other than genuine informational advantage.
 - *Reason: Familiarity or some type of affinity to securities they hold can lead to the same behavior.
 - ❖Solution: If information is useful, then dropped stocks should exhibit negative abnormal returns, but this is not strongly observed.

C2: Example

From Table 5 (future returns):

	3-factor adjustment		4-factor adjustment	
	2006-07	2008-09	2006-07	2008-09
Drop in BA ownership	-0.044 [*]	0.032	-0.050 [*]	0.037
	(1.82)	(0.87)	(1.95)	(0.95)
Drop in other ownership	-0.010	0.048***	-0.012	0.051***
	(0.89)	(2.89)	(1.11)	(3.03)

C3: Levels versus changes

- ◆ Does an increase in the fraction of borrowing in the specific country raises stock holdings by bank-affiliated funds in that country?
 - ❖ Reason: Bank-affiliated funds invest more in countries in which borrowers have a close relation with their banks (Table 3).
 - Solution: Conduct similar tests using changes in the variables.

Other comments

- How sensitive the results for non-bank affiliated funds are to the inclusion of Norges Bank?
- Are pre-crisis results stable across time?
- Risk-adjust for liquidity.
- ◆Include hedging as another control variable based on Massa & Zhang (2012).
- Standard errors are not clustered everywhere.

Conclusion

- Pros:
 - Rich dataset
 - Generally convincing results
- Cons (minor):
 - Some estimation issues
 - Small editorial issues

Overall: Very interesting paper!