

# Digital Money as a Unit of Account and Monetary Policy in Open Economies

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# Rise of digital money

- Technological innovations and digitalization
- Alipay, Libra, M-Pesa, Paxos, Swish...
- Stablecoins: seek to stabilize the price of the “coin”
- Many challenges and risks as well as benefits (G7 Working Group on Stablecoins, 2019)
- This paper: monetary policy

# International dimensions and digital dollarization

- Importance of international dimensions
  - *“If Swiss franc stable coins were to proliferate in Switzerland, this would have no immediate impact on the effectiveness of our monetary policy.”* (Jordan, 2019)
  - *“However, if stable coins pegged to foreign currencies were to establish themselves in Switzerland, the effectiveness of our monetary policy could be impaired.”* (Ibid)
- Innovations may enable pricing in any currency in any country
- Digital dollarization (Brunnermeier et al., 2019) may ensue

# Three questions for monetary policy

- ① How does digital dollarization affect monetary policy transmission?
- ② Under what conditions does digital dollarization deepen?
- ③ Can monetary policy block or facilitate digital dollarization?

## Approach: new open economy macro

- Focus on a unit of account as a role of money (Woodford, 2003)
- A cash-less open economy model with nominal rigidities
- Two countries: Home ( $H$ ) and Foreign ( $F$ )
- Digital money allows pricing in units of currency  $F$  in country  $H$
- Using digital money: frictionless and costless
- Study analytically and numerically

# Answers to the three questions

- ① Monetary policy becomes less effective as dollarization deepens
- ② Dollarization is more likely to occur in a country that is:
  - Smaller in size
  - More open to trade (less home bias)and has:
  - A greater tradable sector (smaller non-tradable sector)
  - Stronger input-output linkages (larger intermediate input)
- ③ Monetary policies, both  $H$  and  $F$ , can affect dollarization

## Related literature

- **Digital money as a medium of exchange**  
Fernández-Villaverde and Sanches (2019); Schilling and Uhlig (2019); Benigno (2019); Benigno et al. (2019)
- **New open economy macro**  
Obstfeld and Rogoff (1995); Corsetti and Pesenti (2009)
- **Currency substitution**  
Felices and Tuesta (2007); Batini et al. (2010); Kumamoto and Kumamoto (2014)
- **Invoice currency choices**  
Devereux et al. (2004); Engel (2006); Castillo (2006); Gopinath et al. (2010); Mukhin (2018).
- **Dominant currency pricing**  
Goldberg and Tille (2016); Gopinath et al. (2020)

# Outline

1 Analytical model and implications

2 Numerical Analysis

3 Conclusion



# Analytical model: overview

Corsetti and Pesenti (2009), extended to incorporate:

- country size
- trade openness (home bias)
- non-tradable sector
- tradable goods as intermediate input
- kinked demand curve (Kimball, 1995) for tradable goods
- nominal wage rigidity

Key features for analytical tractability

- Prices and wages are set one period in advance
- Nominal aggregate as a monetary policy instrument
- i.i.d. shocks

# Households

- Preferences for household  $j \in (0, n)$

$$E_0 \sum_{t=0}^{\infty} \beta^t \left( \log C_t(j) - \frac{\psi}{1 + \frac{1}{\nu}} L_t(j)^{1 + \frac{1}{\nu}} \right)$$

- Flow budget constraint

$$P_t C_t(j) + \sum_{s_{t+1}} Q(s_{t+1}|s_t) B_t(s_{t+1}; j) = W_t(j) L_t(j) + B_{t-1}(s_t; j) + \Theta_t(j)$$

- Complete asset market
- Symmetric for Foreign household  $j \in (n, 1)$

# Consumption bundle

- Consumption bundle  $C_t(j)$

$$C_t(j) = \left( \frac{C_{Nt}(j)}{\gamma_n} \right)^{\gamma_n} \left( \frac{C_{Tt}(j)}{1 - \gamma_n} \right)^{1 - \gamma_n}$$

- Non-tradable consumption bundle  $C_{Nt}(j)$

$$C_{Nt}(j) = \left[ \int_0^1 C_{Nt}(j, i)^{\frac{\theta_n - 1}{\theta_n}} di \right]^{\frac{\theta_n}{\theta_n - 1}}$$

- Tradable consumption bundle  $C_{Tt}(j)$

$$\frac{1 - \gamma_\tau}{n} \int_0^n G \left( \frac{n C_{Ht}(j, i)}{(1 - \gamma_\tau) C_{Tt}(j)} \right) di + \frac{\gamma_\tau}{1 - n} \int_0^{1-n} G \left( \frac{(1 - n) C_{Ft}(j, i)}{\gamma_\tau C_{Tt}(j)} \right) di = 1$$

$\gamma_\tau = (1 - n)\bar{\gamma}$  and  $\bar{\gamma} \in [0, 1]$  is the degree of trade openness

**Kimball aggregator**  $G' > 0$ ,  $G'' < 0$ ,  $-G'' \in (0, 1)$ ,  $G(1) = G'(1) = 1$

# Firms

- Non-tradable good  $i$ : production and profits

$$Y_{Nt}(i) = A_t \left( \frac{L_{Nt}(i)}{1 - \phi_n} \right)^{1 - \phi_n} \left( \frac{X_{Nt}(i)}{\phi_n} \right)^{\phi_n}$$
$$\Pi_{Nt}(i) = (P_{Nt}(i) - MC_{Nt}) \left( \frac{P_{Nt}(i)}{P_{Nt}} \right)^{-\theta_n} C_{Nt}$$

- Tradable good  $i$ : production and profits

$$Y_{Tt}(i) = A_t \left( \frac{L_{Tt}(i)}{1 - \phi_\tau} \right)^{1 - \phi_\tau} \left( \frac{X_{Tt}(i)}{\phi_\tau} \right)^{\phi_\tau}$$
$$\Pi_{Tt}(i) = (P_{Ht}(i) - MC_{Tt}) g \left( \frac{P_{Ht}(i)}{P_{Tt}} \right)^{\frac{1 - \gamma_\tau}{n}} (C_{Tt} + X_{Tt} + X_{Nt}) + \dots$$

where  $g = G'$

## Price setting: one-period in advance

- Flexible price benchmark (log-linearized): natural price

$$\tilde{p}_{Ht}(i) = (1 - \alpha)mc_{Tt} + \alpha p_{Tt}$$

- Marginal costs

$$mc_{Tt} = -a_t + (1 - \phi_\tau)w_t + \phi_\tau p_{Tt}$$

- Nominal rigidities: one-period in advance

$$p_{Ht}(i) = \begin{cases} E_{t-1}(\tilde{p}_{Ht}(i)) & \text{if currency } H \text{ is chosen} \\ E_{t-1}(\tilde{p}_{Ht}(i) - e_t) + e_t & \text{if currency } F \text{ is chosen} \end{cases}$$

$e_t = \log(\mathcal{E}_t)$  is the log exchange rate

# Competitive equilibrium

- Nominal aggregate as a monetary policy instrument

$$m_t = p_t + c_t$$

with  $m_t$  i.i.d. (monetary policy shock)

- Exchange rate

$$e_t = m_t - m_t^* + z_{et}$$

with  $z_{et}$  i.i.d. (exchange rate shock)

- Market clearing: labor, non-tradables, and tradables

# Real effects of monetary policy

- From monetary policy

$$c_t = m_t - p_t$$

- $\lambda_h$ : fraction of H-currency pricing  $h \in H, F, N$

- Price level

$$p_t = \{\gamma_n(1 - \lambda_N) + (1 - \gamma_n)[(1 - \gamma_\tau)(1 - \lambda_H) + \gamma_\tau(1 - \lambda_F)]\}e_t$$

- Monetary policy impact on exchange rate

$$\frac{\partial e_t}{\partial m_t} = 1$$

# Effects of dollarization on monetary policy

## Proposition 1

*The impact of Home monetary policy on Home consumption decreases and that of Foreign monetary policy increases as:*

- ① *More firms use currency  $F$  as an invoice currency*
- ② *The size of country  $H$  becomes smaller*
- ③ *The country  $H$  becomes more open to trade*
- ④ *The tradable sector becomes greater*

- Dollarization deepening  $\rightarrow$  higher exchange rate path-through
- Changes in nominal aggregate, accompanied by sizable inflation
- Consumption = nominal aggregate – price level



## Invoice currency choices

- Tradable good firm  $i$ 's currency choice problem:

$$\max \left\{ E_{t-1} Q_{t-1,t} \Pi_{T_t}^H(i), E_{t-1} Q_{t-1,t} \Pi_{T_t}^F(i) \right\}$$

$\Pi_{T_t}^h$ : the firm's profits with currency  $h$  as an invoice currency

- Approximated problem (up to the second-order):

$$\min \left\{ V(\tilde{p}_{T_t}(i)), V(\tilde{p}_{T_t}(i) - e_t) \right\}$$

- The firm chooses currency  $F$  iff

$$\frac{\partial \tilde{p}_{T_t}(i)}{\partial e_t} > 1/2$$

# Dominant currency paradigm and possible dollarization

- Country  $F$  as a country with a dominant currency
- Import and export prices set in units of currency  $F$
- Which currency,  $H$  or  $F$ , is used as an invoice currency in country  $H$ ?
  - Tradable goods firms' prices
  - Non-tradable goods firms' prices
  - Wages

# What country is vulnerable to dollarization?

- No price setting complementarities ( $\alpha = 0$  and  $\phi_n = \phi_\tau = 0$ )  
→  $\tilde{p}_{Tt}(i) = w_t - a_t$ , no dollarization
- Assume  $\alpha > 0$  or  $\phi_n, \phi_\tau > 0$

## Proposition 2

*Assume linear disutility of labor. Home firms are more likely to set prices in units of currency F as*

- 1 *More tradable goods prices are set in units of currency F*
- 2 *Country H becomes smaller*
- 3 *Country H becomes more open to trade*
- 4 *More wages are set in units of currency F*
- 5 *Intermediate input shares ( $\phi_n$  and  $\phi_\tau$ ) become higher*
- 6 *Degree of the kink in the demand curve ( $\alpha$ ) increases*

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# Extended model

The analytical model, extended to incorporate:

- Staggered prices and wages (Calvo, 1983; Erceg et al., 2000)
- Persistent shocks, following AR(1) processes
  - Productivity, monetary policy, and exchange rate shocks
- Monetary policy rules for the short-term interest rates
- Labor supply elasticity  $< \infty$

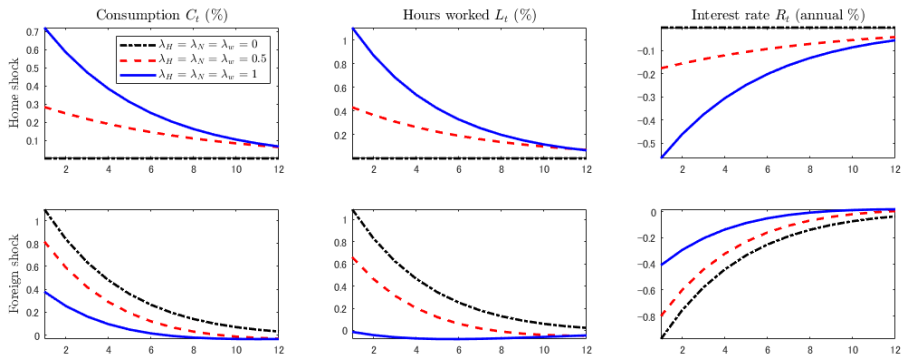
# Parameters

Table: Parameters

Parameter	Value	Parameter description	Value source
<i>Key parameters (baseline values)</i>			
$\lambda_N, \lambda_H, \lambda_w$	1	Currency choice	Dominant currency pricing
$n$	0.01	Size of the Home country	Small country
$\gamma_n$	0.44	Share of non-tradable goods	Lombardo and Ravenna (2012)
$\phi_n, \phi_\tau$	0.33	Share of intermediate input	Lombardo and Ravenna (2012)
$\bar{\gamma}$	0.433	Trade openness	Trade-to-output ratio of 0.5
$\alpha$	0.6	Pricing complementarities	Gopinath and Itskhoki (2011)

# Effects of dollarization on monetary policy

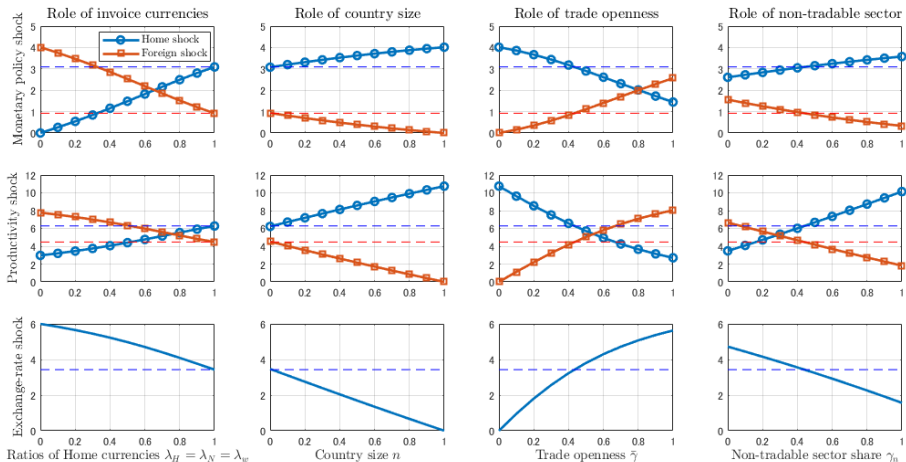
Figure: Impulse responses to monetary policy shocks



- Blue line: no dollarization
- Red dashed line: partial dollarization
- Black dot dashed line: full dollarization

# Effects of dollarization on shock transmission

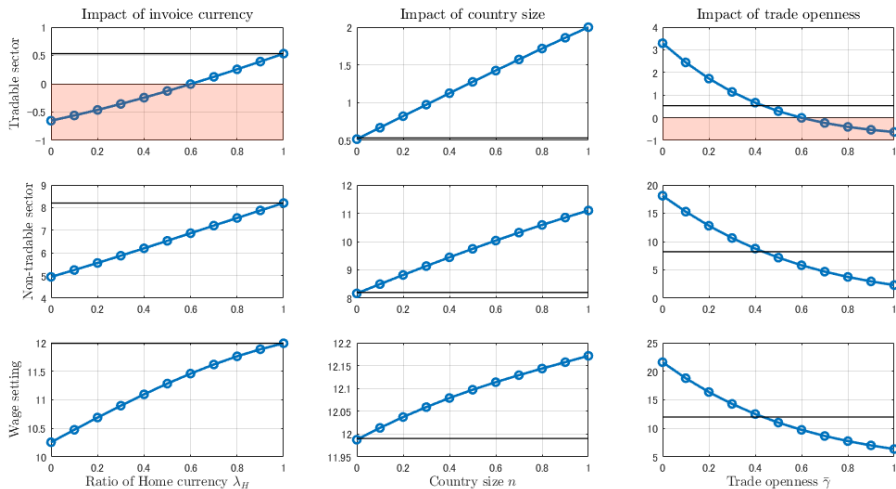
Figure: Cumulative effects on the Home consumption (% , over 8 quarters)





# Can dollarization occur?

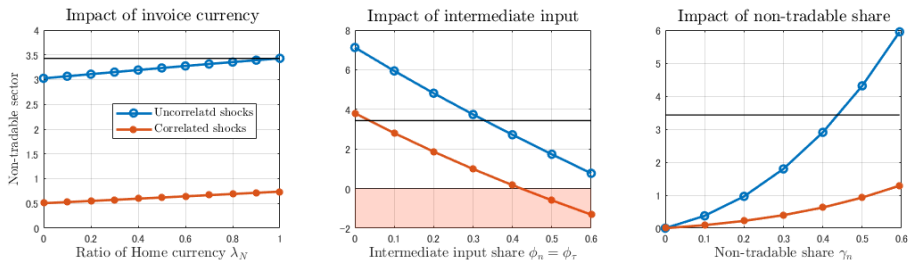
Figure: Net benefits of choosing currency  $H$



# Can dollarization occur in the non-tradable sector as well?

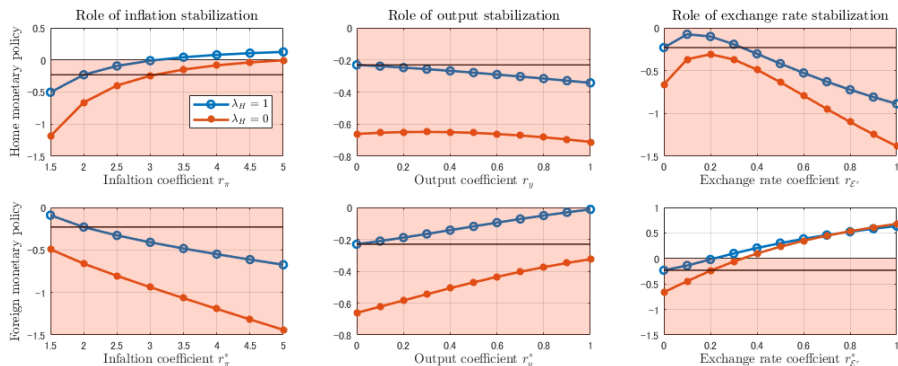
- Assume high trade openness  $\bar{\gamma} = 0.7$
- Dollarization in the tradable sector  $\lambda_H = 0$
- $H$  productivity shock is partly driven by  $F$  productivity shock

Figure: Net benefits of choosing currency  $H$  when  $\lambda_H = 0$  and  $\bar{\gamma} = 0.7$



# Role of monetary policy for dollarization

Figure: Net benefits of choosing currency  $H$  in the tradable sector ( $\bar{\gamma} = 0.7$ )



$$\log(R_t/R) = \rho_r \log(R_{t-1}/R) + (1 - \rho_r) [r_\pi \log(\pi_t) + r_y \log(Y_t/Y_{t-1}) + r_{\mathcal{E}^r} \log(\mathcal{E}_t^r/\mathcal{E}^r)]$$

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# Conclusion: three questions and answers

- ① Impact of digital dollarization on monetary policy?
  - Monetary policy's ability to stabilize the real economy weakens
- ② Under what conditions can dollarization deepen?
  - Country small in size, open to trade, and stronger linkages with  $F$
- ③ Can monetary policy discourage dollarization?
  - Yes, especially by focusing on stabilizing inflation

## Conclusion: three caveats

- ① Exclusively focused on a unit of account as a role of money
- ② Assumed friction-less cost-less digital money
  - Stablecoins: demand for safe assets
- ③ Considered currency  $F$  or  $H$ 
  - Synthetic currency (Carney, 2019) e.g. 50%  $H$  and 50%  $F$

Thank you