

# Trade Wars and Industrial Policy along the Global Value Chains

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May 25, 2021

8th ABFER Annual Conference  
Trade, Growth and Development

# Motivation

- The US-China trade war initiated by the Trump administration has resulted in significant income losses for the US consumers and firms:
  - [Amiti, Redding, and Weinstein \(2019\)](#); [Cavallo et al. \(2019\)](#); [Fajgelbaum et al. \(2020\)](#).
- The tariffs initially imposed by the Trump administration (on July 2018) are not correlated with the size of the US imports from China.
- What is the motivation of Trump's trade war?

# Motivation

- The first wave of Trumpian tariffs aimed at China's **industrial policy** rather than Chinese imports:
  - They are concentrated in a few high-tech manufacturing industries emphasized by the “*Made in China 2025*” (MIC 2025) initiative,
    - e.g. **Aerospace, advanced IT equipment, railway equipment, power generating and distribution equipment, and robotics.**
- At the press conference releasing the USTR report of the investigation under Section 301 on March 22, 2018:
  - Trump and Pence talked about reducing trade deficits and protecting jobs.
  - In contrast, Lighthizer and Ross talked about technology and intellectual property.
  - *“So the steel and aluminum actions we’ve taken deal more or less with the present. This action on intellectual property rights deals with the future.”*—Wilbur Ross

# Motivation

- The first wave of Trumpian tariffs targeted at China's **industrial policy** rather than Chinese imports.
- Existing studies on the trade war have ignored the role of industrial policy.
- We consider scale effect and the interaction of industrial policy and tariffs in evaluating the impacts of the China-US trade war.

## What we do

- We document that the industries listed in the “MIC 2025”
  - exhibit strong economies of scale,
  - have low intermediate input substitutability.
- We extend the quantitative trade model *a la* [Caliendo and Parro \(2015\)](#) by introducing
  - sectoral external economies of scale, varies across industries
  - CES input-output linkages, elasticity of substitution also varies across industries
- We calibrate the model to 7 major economies and 95 disaggregated industries in 2016 to quantify the impact of:
  - Trumpian tariffs
  - “MIC 2025” industrial policy
  - Trade wars: Interaction of the two, actual and Nash equilibrium

## Preview of Our Results

- The first wave Trumpian tariffs (without retaliation) **reduce** the US real wages, but **increase** the US welfare,
  - their direct welfare effects are small:  $-0.008\%$  for China and  $0.023\%$  for the U.S.
- The total welfare effects of the Trumpian tariffs and China's retaliation are larger:  $-0.04\%$  for China and  $-0.28\%$  for the U.S.
- Surprising results for China's industrial policy:
  - The "MIC 2025" subsidies **increase** the US welfare.
  - The Trumpian tariffs **increase** China's welfare returns from implementing the "MIC 2025".
- Trade wars:
  - Non-cooperative Nash equilibrium: China subsidizes its high-tech *production* by 5% and the U.S. imposes tariffs on both high-tech imports from China and high-tech exports to China
- Brazil and India benefit from these policies/conflicts, but Japan suffers.

## Related Literature

- Empirical studies on the ongoing US-China trade war:
  - [Amiti, Redding, Weinstein \(2019\)](#), [Fejgelbaum et al. \(2019\)](#), [Cavallo et al. \(2019\)](#), [Ma and Meng \(2019\)](#), [Huang et al. \(2020\)](#)
  - This paper: quantifies effects of both industrial and trade policies in a more general framework, and considers strategic interactions.
- Quantification of trade policies:
  - [Caliendo and Parro \(2015\)](#), [Ossa \(2014\)](#), [Caliendo et al. \(2017\)](#)
  - This paper: highlights the importance of scale economies and non-Cobb-Douglas IO linkages.
- Scale economy and interdependence of trade and industrial policy:
  - [Bartelme et al. \(2019\)](#), [Lashkaripour and Lugovskyy \(2018\)](#)
  - This paper: explores the interdependence in detailed policy context of the real world.
- Impact of China's growth on the world economy:
  - [Autor et al. \(2013\)](#), [Di Giovanni et al. \(2014\)](#), [Hsieh and Ossa \(2016\)](#), [Adao et al. \(2019\)](#), [Kleinman et al. \(2020\)](#)
  - This paper: evaluate impacts of industrial policy and trade wars

# Data and Facts



# Data

- A system of world trade with 6 major economies: US, China, Japan, EU (28 countries), Brazil, India, and the rest of world (ROW).
- 95 disaggregated industries: 60 manufacturing industries (including mining), 1 agriculture, and 34 services sectors.
- Bilateral trade flows prior to the trade war: 2016 UN-Comtrade.
- Tariff data: 2017 World Integrated Trade System (WITS).
- Production and IO linkages: partition the 2014 World Input-Output Table (WIOT) into 95 sectors.
- Trump tariffs: the United State Trade Representative Office (USTR); HS 8; matched to 61 tradable sectors.
- China's retaliation tariffs: the China's Ministry of Commerce (MofCom).



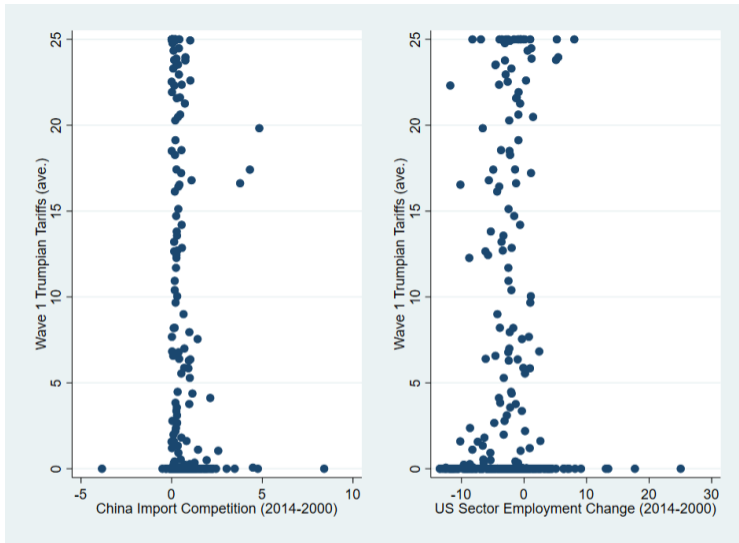


Figure: Initial Trumpian (July&August 2018) and China Shock (392 SIC sectors)

(Notes: China import competition is measured by the changes in China's sectoral exports times the initial shares of China in the U.S. sectoral imports.)

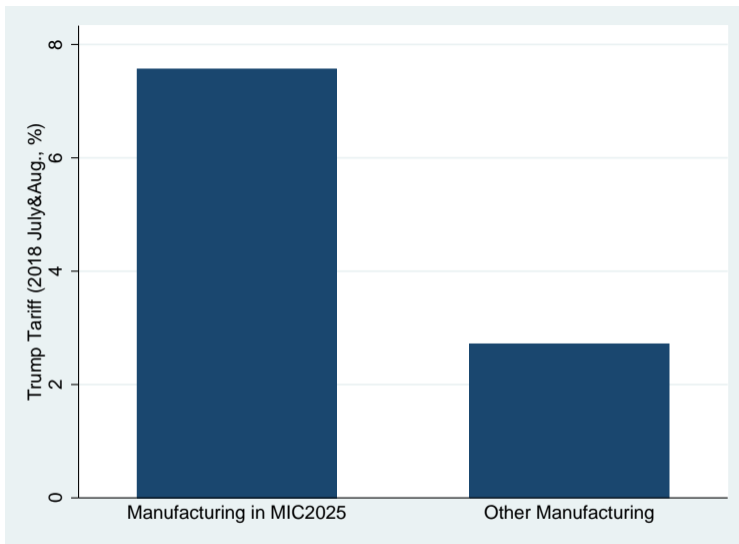


Figure: Initial Trumpian Tariffs (July&August 2018) and “MIC 2025”

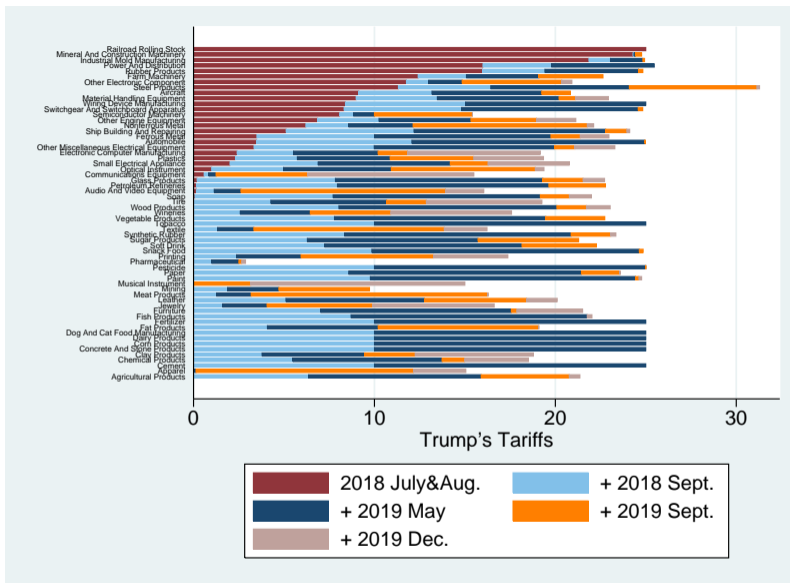


Figure: Trump's Tariffs

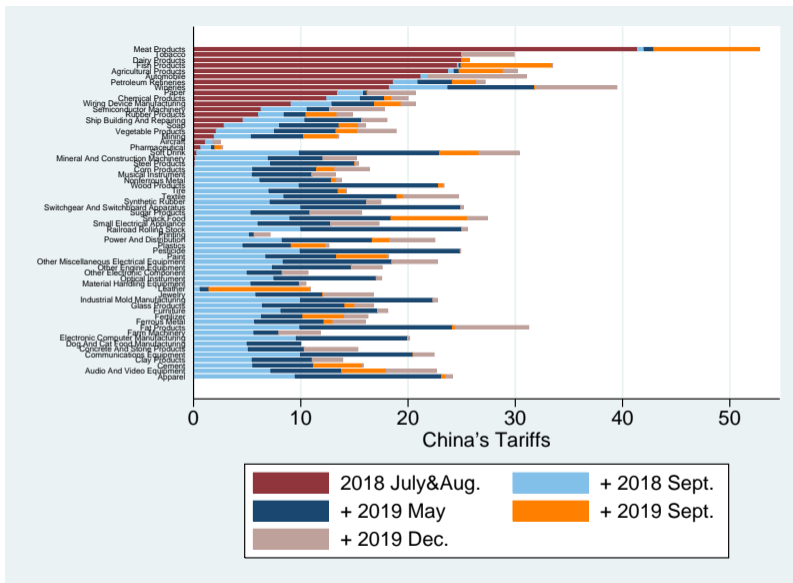


Figure: China's Retaliation

# Model

# Preferences

- $N$  countries with labor endowments  $\{L_i\}_{i=1}^N$ .  $J$  sectors.
- Labor: immobile across countries but perfectly mobile across sectors.
- Preference:

$$U_i = \sum_{j=1}^J \alpha_i^j \log \left[ \left( \int_0^1 [C_i^j(\omega)]^{\frac{\sigma_j-1}{\sigma_j}} d\omega \right)^{\frac{\sigma_j}{\sigma_j-1}} \right] \quad (1)$$



# Production Networks

- Each variety is produced under perfect competition using labor and composite intermediates.  
Unit cost function:

$$c_i^j = \frac{1}{\underbrace{(L_i^j)^{\psi_j}}_{\text{Sectoral Scale Economy}}} w_i^{\beta_j^L} (P_i^{Mj})^{1-\beta_j^L}, \quad (2)$$

where

$$P_i^{Mj} = \left[ \sum_{s=1}^J \gamma_i^{sj} (P_i^s)^{1-\mu_j} \right]^{\frac{1}{1-\mu_j}}, \quad (3)$$

- Productivity  $z_i^j(\omega)$  is drawn from:

$$Pr [z_i^j(\omega) \leq z] = \exp \{ -T_i^j z^{-\theta_j} \}, \quad z > 0, \quad \theta_j > \max\{\sigma_j - 1, 1\}, \quad (4)$$

# Tariffs and Subsidies

All tariffs and tax/subsidies are levied on sales:

- Iceberg trade cost:  $\tau_{in}^j \geq 1$ .
- Import tariff:  $t_{in}^j$ .
- Export tariff:  $e_{in}^j$
- Industry tax or subsidy:  $e_i^j$

# Equilibrium

- The equilibrium consists of  $(w_i, L_i^j, P_i^j, X_i^j)$  that satisfy (i) goods and labor market clearing, and (ii) balanced trade.
- Equilibrium in relative changes: denote  $y'$  as the level of any variable  $y$  after change and  $\hat{y} = y'/y$ 
  - Data and parameters in need:  $(\psi_j, \mu^j, \theta_j)$  and  $(X_{in}^j, t_{in}^j, e_{in}^j, \tilde{\alpha}_i^j, \tilde{\beta}_i^j, \chi_i^{gj}, \tilde{\gamma}_i^{sj})$ .
  - Exogenous changes:  $(t_{in}^j)'$  and  $(e_{in}^j)'$ .
  - $(\hat{w}_i, \hat{L}_i^j, \hat{P}_i^j, \hat{X}_i^j)$  can be computed by solving a nonlinear equation system.

# Decomposing the Welfare Effects of Tariff Changes

## Proposition

The changes in the real wage with respect to tariff changes are

$$\log \left( \frac{\hat{w}_i}{\hat{P}_i} \right) = \sum_{j=1}^J \alpha_i^j \left[ \underbrace{-\frac{1}{\theta_j} \log (\hat{\pi}_{ii}^j)}_{\text{Final Goods}} + \underbrace{\frac{\psi_j}{\beta_i^j} \log (\hat{L}_i^j)}_{\text{Scale Economy}} - \underbrace{\frac{1 - \beta_i^j}{\beta_i^j} \left( \log \hat{\Xi}_i^j + \frac{1}{\theta_j} \log (\hat{\pi}_{ii}^j) \right)}_{\text{Intermediates}} \right], \quad (5)$$

where the sectoral linkages are summarized by

$$\hat{\Xi}_i^j = \left( \sum_{s=1}^J \gamma_i^{sj} \left( \frac{\hat{P}_i^s}{\hat{P}_i^j} \right)^{1-\mu^j} \right)^{\frac{1}{1-\mu^j}}. \quad (6)$$

## Optimal Policy: What does the existing theoretical literature say?

If governments have a full menu of industrial and trade policies, then

- industrial policy is used to address misallocation due to external economies of scale
- trade policies are used to manipulate terms of trade
- Bartelme et al. (2019): optimal unilateral policies for a small open economy in a class of models that includes Caliendo and Parro (2015) augmented with external economies of scale
- Lashkaripour and Lugovskyy (2018): optimal unilateral policies in general equilibrium, but without input-output linkages
- Beshkar and Lashkaripour (2020): optimal unilateral policies in general equilibrium with input-output linkages, but no external increasing returns to scale

## Our Quantitative Analysis

- Starts from the existing trade barriers and trade policies before the US-China trade war
- Evaluates actual trade policies of Trump administration and China's retaliations
- Examines the strategic interactions between them

# Illustrative Examples

## Two Symmetric Countries

- $N = J = 2$  with Cobb-Douglas utility and production functions.
- Sector 1: high-tech with  $\psi_1 = \psi > 0$ ; produced by labor.
- Sector 2: low-tech with  $\psi_2 = 0$ ; produced by labor and **freely traded**.
- $\tau_{12}^1 = \tau_{21}^1 = \tau$  is sufficiently large so that both countries produce high-tech products.
- $\alpha_1$  is low to ensure that both countries produce low-tech goods.
- We start from no policy equilibrium and consider unilateral policies in country 1.



# Non-Cooperative Policies: A Numerical Example

- Baseline:  $\theta = 4$ ,  $\psi = 0.1$ ,  $\alpha_i^1 = 0.2$ , and  $\beta = 0.5$ .
- To capture ToT effect:  $\tau_{12}^j = \tau_{21}^j = 1.2$  for all  $j$ .
- To resemble US-China trade conflicts:
  - Country 1: North,  $T_1^1 = 1.5$  and  $T_i^j = 1$  for  $(i,j) \neq (1,1)$ .
  - Country 2: South,  $L_1 = 1$  and  $L_2 = 1.5$ .

# Tariffs vs. Industrial Subsidies

- Strategies:
  - Country 1: tariff on high-tech imports  $t_{21}^1$ .
  - Country 2: subsidies on high-tech industry,  $e_{21}^1 = e_{22}^1 = e_2^1$ .

Table: Nash Equilibrium

|                            | $e_2^1$ | $t_{21}^1$ |
|----------------------------|---------|------------|
| $\psi = 0.1, \beta = 0.5$  | -0.1085 | 0.3033     |
| $\psi = 0.15, \beta = 0.5$ | -0.1433 | 0.4429     |
| $\psi = 0, \beta = 0.5$    | -0.0367 | 0.1994     |
| $\psi = 0.1, \beta = 1$    | -0.1593 | 0.2777     |
| $\psi = 0, \beta = 1$      | -0.0939 | 0.1817     |

# Retaliations

Table: Nash Equilibrium with retaliations

|  | Country 1: North |         |            |            | Country 2: South |            |            |            |
|--|------------------|---------|------------|------------|------------------|------------|------------|------------|
|  | $t_{21}^1$       | $e_1^1$ | $e_{12}^1$ | $t_{21}^2$ | $e_2^1$          | $t_{12}^1$ | $t_{12}^2$ | $e_{21}^1$ |
| Country 2's retaliation by tariffs             | 0.3257           | n.a.    | n.a.       | n.a.       | -0.0861          | 0.2784     | 0.3873     | n.a.       |
| Country 1's retaliation by export control      | 0.4111           | n.a.    | 0.1949     | 0.2126     | -0.1166          | 0.0861     | 0.2803     | 0.0173     |
| Country 1's retaliation with industrial policy | 0.3095           | -0.0508 | 0.2545     | 0.2298     | -0.1257          | 0.0418     | 0.2693     | 0.0186     |

(Notes:  $t_{in}^j$  refers to the rate of tariff levied by country  $n$  on the imports of good  $j$  from country  $i$ .  $e_{in}^j$  refers to the rate of tariff levied by country  $i$  on the exports of good  $j$  to country  $n$ .  $e_i^j$  refers to the production subsidy on industry  $j$  in country  $i$ .)

# Calibration

# External Calibration

| Parameter  | Definition               | Source                 |
|------------|--------------------------|------------------------|
| $\theta_j$ | Trade elasticity         | Bartelme et al. (2019) |
| $\psi_j$   | Sectoral scale economies | Bartelme et al. (2019) |

- Baseline calibration of  $(\theta_j, \psi_j)$  from from [Bartelme et al. \(2019\)](#):
  - Sectoral bilateral trade data and country-and-sector-level demand shocks as instruments.
  - Their estimates suggest that economies of scale in manufacturing sectors are moderate ( $\simeq 0.1$ ) and relatively uniform. No scale economies in service sectors.
  - Conservative estimates on scale economies  $\rightarrow$  **lower bounds** on the gains from industrial policies.
- Alternative calibration of  $(\theta_j, \psi_j)$  from [Lashkaripour and Lugovskyy \(2017\)](#):
  - Firm-product-level import data.
  - Economies of scale are larger and more heterogeneous across sectors  $\rightarrow$  **upper bounds** on the gains from industrial policies.

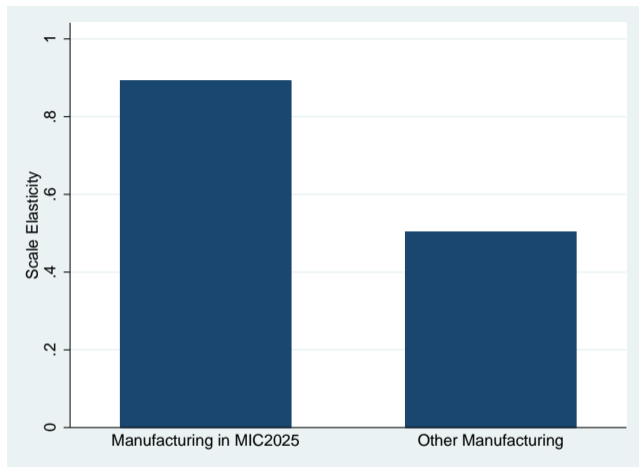


Figure: “MIC 2025” and Sectoral Economies of Scale: Lashkaripour and Lugovskyy (2017)

## Estimating $(\mu_j)$

- The changes in intermediate price indices:

$$\hat{P}_i^{Mj} = \left[ \sum_{s=1}^J \delta_i^{sj} (\hat{P}_i^s)^{1-\mu_j} \right]^{\frac{1}{1-\mu_j}}, \quad (7)$$

where  $\delta_i^{sj}$  is the fraction of industry  $j$ 's intermediate expenditure on industry  $s$  in country  $i$ .

- Estimating  $\mu_j$  by the following equation:

$$\Delta \log \underbrace{\delta_i^{sj}}_{\text{Input Share}} = (1 - \mu_j) \left( \Delta \log \underbrace{P_i^s}_{\text{Output Price}} - \Delta \log \underbrace{P_i^{Mj}}_{\text{Input Price Index}} \right) + \epsilon_i^{sj}. \quad (8)$$

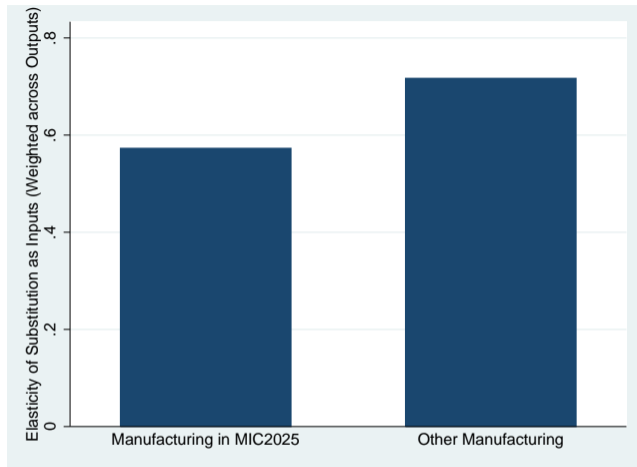


Figure: “Made-in-China 2025” and Elasticity of Substitution as Inputs



# Counterfactuals

## Initial Equilibrium and MIC 2025 policy

- We assume the initial equilibrium is the economy in 2016 without China's industrial policy
- In counterfactuals, we consider a uniform 5% subsidy for all “Made-in-China 2025” industries

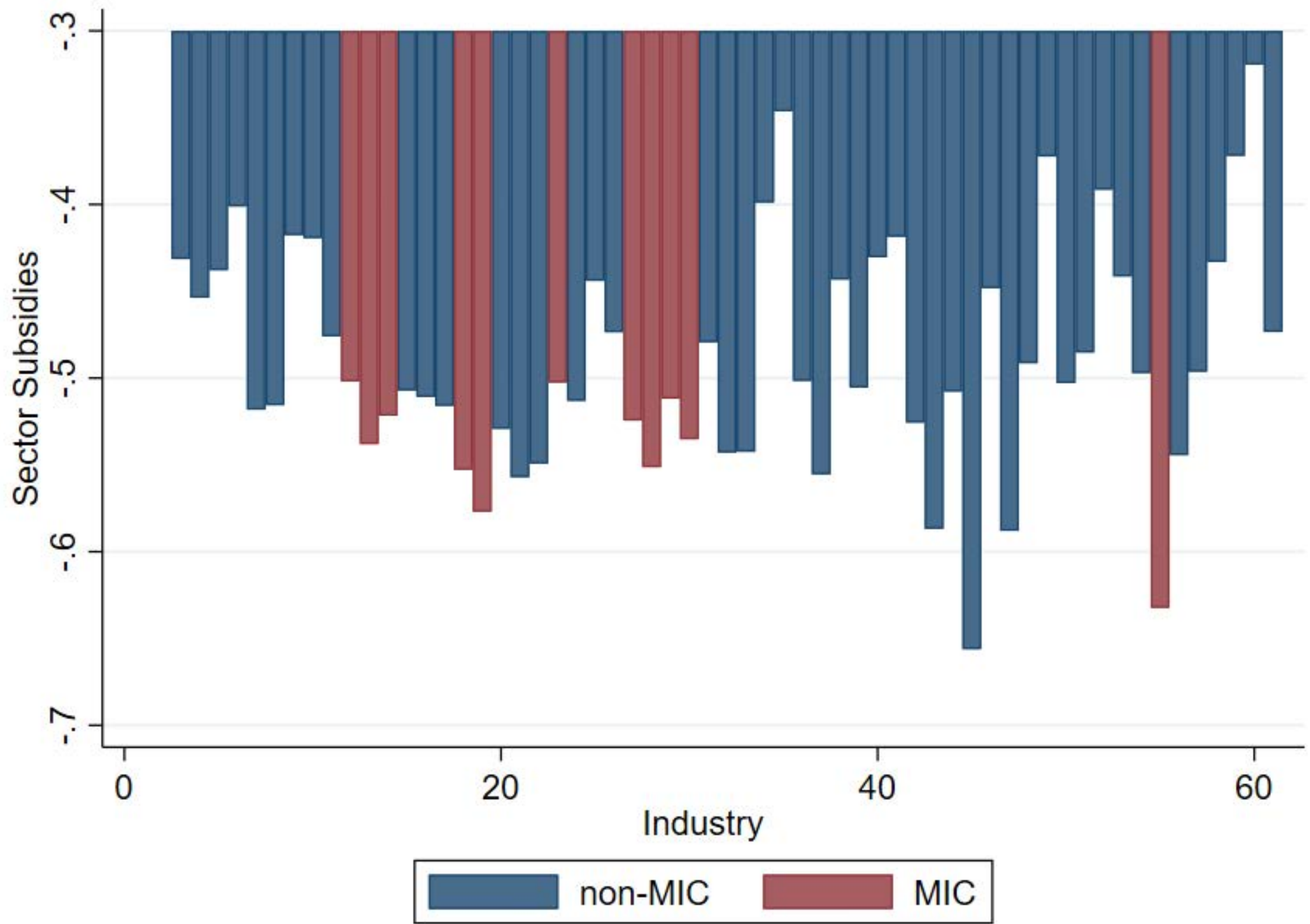


Table: Trump Tariffs (Wave 1: July/Aug. 2018) and “MIC 2025”: Baseline

|                        |         | China     |             |          |        |          |               |          |
|------------------------|---------|-----------|-------------|----------|--------|----------|---------------|----------|
| %Δ in:                 | Welfare | Real Wage | Final Goods |          | Scale  |          | Intermediates |          |
|                        |         |           | Goods       | Services | Goods  | Services | Goods         | Services |
| Trump Wave 1           | -0.008  | -0.007    | -0.001      | 0.000    | -0.005 | 0.000    | 0.001         | -0.003   |
| MIC2025                | 0.134   | 1.527     | 0.502       | 0.004    | 0.482  | 0.000    | 0.114         | 0.424    |
| Both                   | 0.126   | 1.520     | 0.501       | 0.004    | 0.478  | 0.000    | 0.115         | 0.421    |
| MIC under Trump Wave 1 | 0.135   | 1.527     | 0.502       | 0.004    | 0.482  | 0.000    | 0.114         | 0.424    |
| Trump Wave 1 under MIC | -0.008  | -0.007    | -0.001      | 0.000    | -0.004 | 0.000    | 0.001         | -0.003   |

|                        |         | U.S.      |             |          |        |          |               |          |
|------------------------|---------|-----------|-------------|----------|--------|----------|---------------|----------|
| %Δ in:                 | Welfare | Real Wage | Final Goods |          | Scale  |          | Intermediates |          |
|                        |         |           | Goods       | Services | Goods  | Services | Goods         | Services |
| Trump Wave 1           | 0.023   | -0.039    | -0.024      | 0.003    | 0.014  | 0.000    | -0.018        | -0.013   |
| MIC2025                | 0.007   | 0.008     | 0.160       | -0.003   | -0.841 | 0.000    | 0.680         | 0.012    |
| Both                   | 0.031   | -0.043    | 0.113       | 0.000    | -0.728 | 0.000    | 0.577         | -0.006   |
| MIC under Trump Wave 1 | 0.008   | -0.004    | 0.137       | -0.003   | -0.741 | 0.000    | 0.596         | 0.008    |
| Trump Wave 1 under MIC | 0.025   | -0.051    | -0.047      | 0.003    | 0.115  | 0.000    | -0.102        | -0.017   |

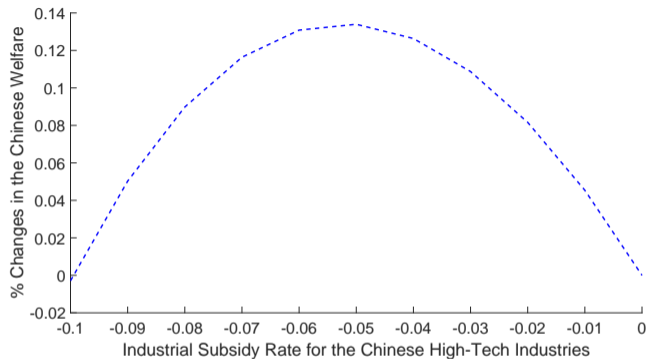


Figure: Welfare Effects of China's Uniform Subsidies on High-tech Industries

Table: Trump Tariffs (Wave 1: July/Aug. 2018) and “Made-in-China 2025”: Caliendo and Parro (2015) with no economies of scale

|                        |         | China     |              |          |        |          |               |          |
|------------------------|---------|-----------|--------------|----------|--------|----------|---------------|----------|
| %Δ in:                 | Welfare | Real Wage | Final Goods  |          | Scale  |          | Intermediates |          |
|                        |         |           | Goods        | Services | Goods  | Services | Goods         | Services |
|                        |         |           | Trump Wave 1 | -0.049   | -0.046 | -0.014   | -0.001        | 0.000    |
| MIC 2025               | -0.475  | 2.323     | 0.956        | 0.000    | 0.000  | 0.000    | 0.740         | 0.627    |
| Both                   | -0.520  | 2.277     | 0.942        | -0.001   | 0.000  | 0.000    | 0.725         | 0.611    |
| MIC under Trump Wave 1 | -0.471  | 2.324     | 0.956        | 0.000    | 0.000  | 0.000    | 0.740         | 0.627    |
| Trump Wave 1 under MIC | -0.046  | -0.045    | -0.013       | -0.001   | 0.000  | 0.000    | -0.015        | -0.016   |

|                        |         | U.S.      |              |          |        |          |               |          |
|------------------------|---------|-----------|--------------|----------|--------|----------|---------------|----------|
| %Δ in:                 | Welfare | Real Wage | Final Goods  |          | Scale  |          | Intermediates |          |
|                        |         |           | Goods        | Services | Goods  | Services | Goods         | Services |
|                        |         |           | Trump Wave 1 | -0.469   | -0.871 | -0.315   | 0.014         | 0.000    |
| MIC2025                | 0.103   | 0.102     | 0.044        | 0.001    | 0.000  | 0.000    | 0.021         | 0.036    |
| Both                   | -0.337  | -0.786    | -0.280       | 0.015    | 0.000  | 0.000    | -0.190        | -0.331   |
| MIC under Trump Wave 1 | 0.132   | 0.086     | 0.034        | 0.001    | 0.000  | 0.000    | 0.019         | 0.031    |
| Trump Wave 1 under MIC | -0.439  | -0.887    | -0.324       | 0.015    | 0.000  | 0.000    | -0.211        | -0.367   |

Table: Trump Tariffs (Wave 1: July/Aug. 2018) and “MIC 2025”: Other Economies

| Trump Wave 1 |         |           |             |          |         |          |               |          |
|--------------|---------|-----------|-------------|----------|---------|----------|---------------|----------|
| %Δ in:       | Welfare | Real Wage | Final Goods |          | Scale   |          | Intermediates |          |
|              |         |           | Goods       | Services | Goods   | Services | Goods         | Services |
| BRA          | 0.0005  | -0.0001   | 0.0000      | 0.0000   | 0.0013  | 0.0000   | -0.0013       | 0.0000   |
| EU           | -0.0022 | -0.0027   | 0.0064      | -0.0012  | -0.0137 | 0.0000   | 0.0070        | -0.0013  |
| JPN          | -0.0003 | -0.0004   | 0.0006      | 0.0000   | -0.0007 | 0.0000   | 0.0003        | -0.0007  |
| IND          | 0.0004  | 0.0000    | 0.0004      | 0.0000   | -0.0005 | 0.0000   | 0.0002        | -0.0001  |
| ROW          | 0.0377  | 0.0258    | -0.0093     | 0.0056   | 0.0678  | 0.0000   | -0.0481       | 0.0098   |

| MIC 2025 |         |           |             |          |         |          |               |          |
|----------|---------|-----------|-------------|----------|---------|----------|---------------|----------|
| %Δ in:   | Welfare | Real Wage | Final Goods |          | Scale   |          | Intermediates |          |
|          |         |           | Goods       | Services | Goods   | Services | Goods         | Services |
| BRA      | 0.0198  | 0.0050    | 0.0106      | 0.0001   | -0.0688 | 0.0000   | 0.0614        | 0.0018   |
| EU       | -0.0285 | -0.0262   | 0.1465      | -0.0029  | -0.9263 | 0.0000   | 0.7636        | -0.0070  |
| JPN      | -0.0236 | -0.0137   | 0.0228      | -0.0014  | -0.2331 | 0.0000   | 0.1958        | 0.0023   |
| IND      | 0.0152  | -0.0051   | 0.0230      | -0.0012  | -0.1641 | 0.0000   | 0.1398        | -0.0025  |
| ROW      | -0.1521 | -0.0092   | 0.2571      | -0.0435  | -1.1742 | 0.0000   | 0.9444        | 0.0070   |

## Nash Equilibrium (1)

- U.S. strategy: tariffs on Chinese imports that are proportional to the Trump tariffs (Wave 1: July/Aug. 2018). That is:

$$(\text{tariff}_{CN,US}^j)' = \text{tariff}_{CN,US}^j + t \times \text{Trump Tariff Wave 1}_{CN,US}^j. \quad (9)$$

- China's strategy: a subsidy  $e$  on the Chinese high-tech production, financed by lump-sum taxes.
- Nash equilibrium:  $(e^* = -0.052, t^* = 1.044)$ .



Table: Welfare Effects of the Nash Equilibrium ( $e^* = -0.052$ ,  $t^* = 1.044$ )

| % $\Delta$ in: | Welfare | Real Wage | Final Goods |         | Scale   |        | Intermediates |         |
|----------------|---------|-----------|-------------|---------|---------|--------|---------------|---------|
| BRA            | 0.0214  | 0.0052    | 0.0113      | 0.0000  | -0.0719 | 0.0000 | 0.0640        | 0.0019  |
| CHN            | 0.1263  | 1.5818    | 0.5225      | 0.0044  | 0.4958  | 0.0000 | 0.1209        | 0.4382  |
| EUR            | -0.0296 | -0.0276   | 0.1589      | -0.0041 | -0.9758 | 0.0000 | 0.8015        | -0.0080 |
| IND            | 0.0173  | -0.0046   | 0.0252      | -0.0013 | -0.1751 | 0.0000 | 0.1492        | -0.0025 |
| JPN            | -0.0224 | -0.0122   | 0.0263      | -0.0015 | -0.2498 | 0.0000 | 0.2102        | 0.0026  |
| ROW            | -0.1226 | 0.0122    | 0.2490      | -0.0410 | -1.1193 | 0.0000 | 0.9061        | 0.0174  |
| USA            | 0.0337  | -0.0428   | 0.1213      | -0.0002 | -0.7683 | 0.0000 | 0.6096        | -0.0051 |

## Nash Equilibrium (2)

- U.S. strategy: tariffs on Chinese imports that are proportional to the Trump tariffs (Wave 1: July/Aug. 2018) and on US high-tech exports to China  $e_{USA,CHN}^*$
- China's strategy: a subsidy  $e$  on the Chinese high-tech production, financed by lump-sum taxes.
- Nash equilibrium:  $(e_{CHN}^* = -0.053; t^* = 1.03, e_{USA,CHN}^* = 0.0525)$ .

Table: Welfare Effects of the N.E. ( $e_{\text{CHN}}^* = -0.053$ ;  $t^* = 1.03$ ,  $e_{\text{USA,CHN}}^* = 0.0525$ )

| %Δ in: | Welfare | Real Wage | Final Goods |         | Scale   |        | Intermediates |         |
|--------|---------|-----------|-------------|---------|---------|--------|---------------|---------|
|        |         |           |             |         |         |        |               |         |
| BRA    | 0.0219  | 0.0051    | 0.0116      | 0.0000  | -0.0739 | 0.0000 | 0.0655        | 0.0019  |
| CHN    | 0.1316  | 1.6129    | 0.5357      | 0.0044  | 0.4949  | 0.0000 | 0.1307        | 0.4471  |
| EUR    | -0.0361 | -0.0345   | 0.1681      | -0.0054 | -1.0200 | 0.0000 | 0.8335        | -0.0107 |
| IND    | 0.0182  | -0.0047   | 0.0264      | -0.0014 | -0.1814 | 0.0000 | 0.1543        | -0.0026 |
| JPN    | -0.0243 | -0.0138   | 0.0278      | -0.0016 | -0.2608 | 0.0000 | 0.2185        | 0.0023  |
| ROW    | -0.1274 | 0.0101    | 0.2759      | -0.0425 | -1.2176 | 0.0000 | 0.9779        | 0.0164  |
| USA    | 0.0479  | 0.0307    | 0.0934      | 0.0027  | -0.5349 | 0.0000 | 0.4538        | 0.0157  |

Table: Further Retaliations and the US-China Trade Decoupling

| Trump Tariffs Wave 5 and China's Retaliation |         |           |             |          |         |          |               |          |
|--|---------|-----------|-------------|----------|---------|----------|---------------|----------|
| %Δ in:                                       | Welfare | Real Wage | Final Goods |          | Scale   |          | Intermediates |          |
|  |         |           | Goods       | Services | Goods   | Services | Goods         | Services |
| BRA  | 0.0034  | 0.0002    | 0.0016      | -0.0001  | -0.0033 | 0.0000   | 0.0020        | 0.0001   |
| CHN  | -0.0415 | -0.0372   | -0.0070     | -0.0007  | -0.0069 | 0.0000   | -0.0061       | -0.0165  |
| EUR  | 0.0245  | 0.0225    | 0.0262      | 0.0006   | -0.0670 | 0.0000   | 0.0533        | 0.0093   |
| IND  | 0.0009  | -0.0008   | 0.0025      | 0.0003   | -0.0151 | 0.0000   | 0.0120        | -0.0006  |
| JPN  | -0.0010 | -0.0020   | 0.0030      | 0.0001   | -0.0087 | 0.0000   | 0.0064        | -0.0028  |
| ROW  | 0.2730  | 0.1828    | -0.0892     | 0.0421   | 0.5860  | 0.0000   | -0.4154       | 0.0593   |
| USA  | -0.2802 | -0.4544   | -0.0793     | -0.0024  | -0.4193 | 0.0000   | 0.2167        | -0.1701  |

| US-China Trade Decoupling |         |           |             |          |         |          |               |          |
|---------------------------|---------|-----------|-------------|----------|---------|----------|---------------|----------|
| %Δ in:                    | Welfare | Real Wage | Final Goods |          | Scale   |          | Intermediates |          |
|                           |         |           | Goods       | Services | Goods   | Services | Goods         | Services |
| BRA                       | 0.0048  | 0.0007    | 0.0018      | -0.0001  | -0.0030 | 0.0000   | 0.0019        | 0.0002   |
| CHN                       | -0.0789 | -0.0547   | -0.0130     | -0.0008  | -0.0016 | 0.0000   | -0.0149       | -0.0243  |
| EUR                       | 0.0521  | 0.0500    | 0.0321      | 0.0031   | -0.0547 | 0.0000   | 0.0485        | 0.0210   |
| IND                       | 0.0015  | -0.0006   | 0.0038      | 0.0004   | -0.0184 | 0.0000   | 0.0143        | -0.0007  |
| JPN                       | -0.0010 | -0.0024   | 0.0040      | 0.0002   | -0.0141 | 0.0000   | 0.0108        | -0.0032  |
| ROW                       | 0.4024  | 0.2619    | -0.1100     | 0.0617   | 0.7756  | 0.0000   | -0.5524       | 0.0869   |
| USA                       | -0.8071 | -0.7475   | -0.1270     | -0.0068  | -0.6668 | 0.0000   | 0.3348        | -0.2817  |

## Conclusion

- We capture the features of high-tech industries by incorporating:
  - Sectoral external economies of scale.
  - CES input-output linkages with low elasticity of input substitution
- Rich interdependence of tariffs, industrial policy, and global linkages:
  - China's industrial subsidies effectively **increase** the US welfare and the welfare of poor and emerging economies, but reduce the welfare of EU, and Japan.
  - The Trumpian tariffs increase the US welfare, but **reduce** the U.S. real wage
  - Both policies increase the high-tech industry scale of own country, but reduce that of other countries.
  - Brazil and India benefits from these policies and US-China trade wars, but Japan suffers.
- Future research needs to consider dynamic effect of tariffs and industrial policy on high-tech industrial capacities.