

DISCUSSION

Online Learning and the Education Gap: A Digital Footprint Approach

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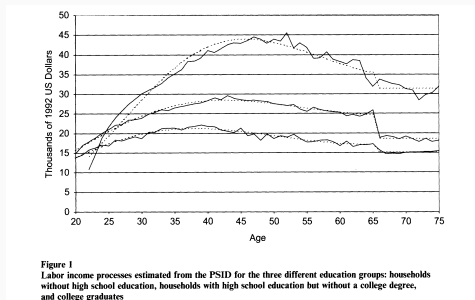
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INTRODUCTION

- ▶ **Human capital** is a central concern. (Agarwal, Qian and Tan 2021)
 - ▶ Main driving force for *all* household-level financial outcomes.
- ▶ In life cycle models education is a **state variable**:



Cocco et al. (2005)

- ▶ Abundant evidence of inter-generational transfers:
 - ▶ Chetty et al. (2014), Benetton et al. (*Dynastic Home Equity*, 2022).

- ▶ **This paper:** Endogenous parental effort.
 - ▶ Suggests that academic outcomes depend on circumstances just before exams.
 - ▶ “Last-mile effect”.
- ▶ **Identification:**
 - ▶ Parental wealth correlates with the probability of being admitted to a top school.
 - ▶ During the **Covid-19** pandemic:
 - ▶ Exposure to online learning *increases* performance gap.
 - ▶ Evidence consistent with marginal role of **educational apps**.
- ▶ **Distinguishing factors** for the paper:
 - ▶ Limited actual exposure to the virus in China, initially.
 - ▶ Algorithm to identify treated households precisely (“digital footprint approach”).
 - ▶ No legacy admissions, purely based on performance.

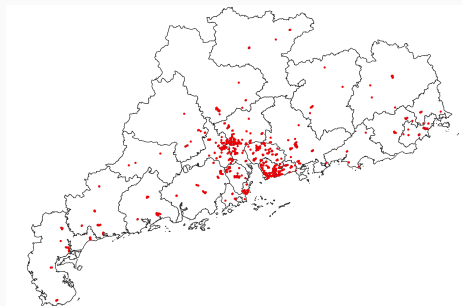
- ① Validation of digital footprint approach
- ② What is the treatment that the family is subjected to?
- ③ A tale of two cohorts: 2020 vs. 2021
- ④ Policy on commercial education vendors
- ⑤ Direct formulation of the problem

1. Validation of digital footprint approach

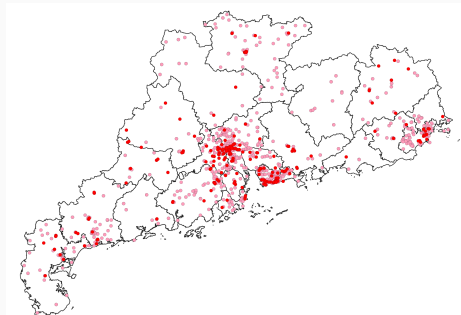
- ▶ Key innovation of the paper.
 - ▶ **Wealth** proxied by property values and observed shopping behaviour. Great!
- ▶ But very limited **validation** of student outcomes:
 - ▶ Footnote 12: *Around 3%* families with children entering middle school (administrative data).
- ▶ Important because measurement error can be correlated with wealth/location.
 - ▶ Time of the call not included in the algorithm. School hours?
 - ▶ The role of distance (urban agglomerations)

1. Validation of digital footprint approach

High-end shopping centers

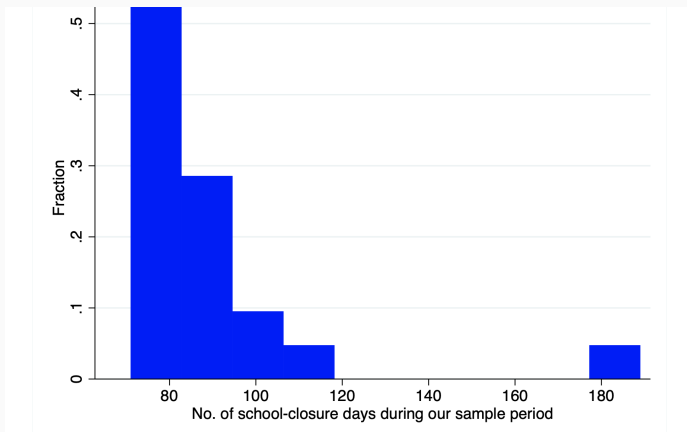


Top schools



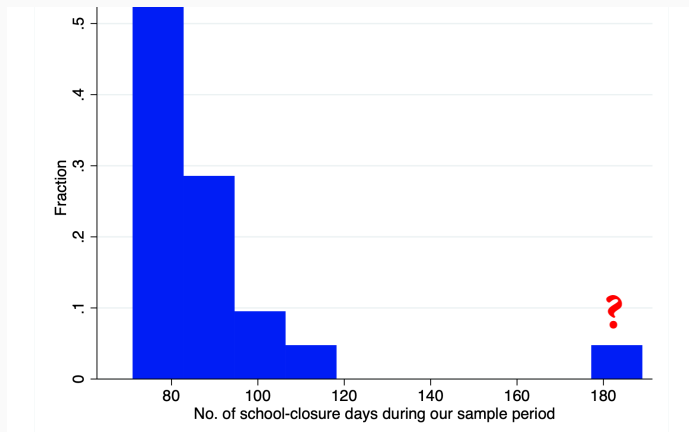
- ▶ Theoretical admission rate: 20%. Average in the sample: 21.7%
- ▶ Homogeneous across schools in sub-regions?

2. What is the treatment that the family is subjected to?



- ▶ What determines the variation of policy magnitude at city level?
- ▶ Potentially important: variation during calendar year.

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- ▶ What determines the variation of policy magnitude at city level?
- ▶ Potential identification opportunity: variation during calendar year.

2. What is the treatment that the family is subjected to?

- ▶ More intense closures correlated with overall disruption?
- ▶ Recent emerging research on the link between the experience of lock-downs and mental health:
 - ▶ Gao et al. (*Plos One*, 2020), Reid et al. (*Plos One*, 2022), Guo et al. (2022)
- ▶ Key to understand this: **Living conditions**.
 - ▶ Number of members per household.

3. A Tale of Two Cohorts: 2020 vs 2021

- ▶ This is the most intriguing part of the paper!
- ▶ Effect of school closure in 6th grade more pronounced than 5th grade:

No. of school closure days in 6 th grade (10 days)	0.001	0.003*
* Housing prices (1 million RMB)	(0.002)	(0.002)
No. of school closure days in 5 th grade (10 days)		0.001*
* Housing prices (1 million RMB)		(0.000)

- ▶ Supports hypothesis of “unequal quality of home support”.
- ▶ Last-mile effect!

4. Policy on commercial education vendors

- ▶ Private tutoring = above **US\$100 billion** market.
- ▶ June 2021:
 - ▶ Require private companies that teach compulsory school subjects to be **non-profit**.
 - ▶ Ban tutoring related to the core school syllabus during vacations and weekends.
 - ▶ Caps on the fees that firms can charge and time limits on after-school programs.
- ▶ Post-policy:
 - ▶ Rich parents can sidestep education curbs with private tutors.
 - ▶ One-on-one lessons can cost as much as **USD 450 an hour**. (Bloomberg 2021)

4. Policy on commercial education vendors

	(1)	(2)	(3)	(4)	(5)	(6)
	Child edu	Games	Video	Social media	Other	Daily home time
Panel A: Mother sample						
No. of school closure days (10 days)	0.15** (0.07)	0.04 (0.05)	0.10 (0.11)	0.04 (0.05)	0.07 (0.06)	1.07* (0.56)
No. of school closure days (10 days)	0.39***	-0.12	0.03	-0.12	0.06	0.25**
* Housing prices (1 million RMB)	(0.12)	(0.10)	(0.07)	(0.10)	(0.06)	(0.11)

- ▶ Can we distinguish these effects by cohort?
- ▶ Did parents of 6th grade students behave differently?

5. Direct formulation of the problem

- ▶ Include educational app usage directly:

$$\underbrace{E_{ict}}_{\text{Educational outcome}} = \alpha_1 \underbrace{P_{ict}}_{\text{Educational app use}} + \theta_i + \lambda_t + \varepsilon_{ict}. \quad (1)$$

- ▶ Additional interaction with time fixed effects informs about coefficient stability by cohort!
- ▶ Does education app use drive academic success, controlling for wealth?
- ▶ Clear decomposition of cohort effects: parental effort vs. tutoring impact.

- ▶ Children from richer families have better education outcomes, and their advantage increases with the severity of the school closure episode.
- ▶ Evidence from parental app usage consistent with decisive last-mile effect of private tuition.
- ▶ Likely to have very persistent impact over the life cycle.

Comments:

- ① Validation of digital footprint approach
- ② Understanding the treatment
- ③ Two cohorts: 2020 vs. 2021
- ④ Government policy on commercial education vendors
- ⑤ Direct formulation of the problem