The Spillover Effects of Environmental Lawsuits on Industry Peers by Chen, Cheng, Peng, and Zhan

Discussed by Kelvin Law

Nanyang Technological University

May 23, 2024

This Paper Reminds Me About Smoking in 1980s-1990s...









Wave of Tobacco Litigations in 1990s



The Effect of Master Settlement Agreement









What Is the Research Question?

- The paper investigates the spillover effects of environmental lawsuits on industry peers
- Specifically, it asks: Do lawsuits against **industry leaders** for environmental violations change the behavior of other firms in the same industry?
- The paper examines effects on both pollution levels and environmental disclosures
- Key question with important implications for the effectiveness and design of environmental regulation and enforcement

What Are the Main Findings?

- Industry peers significantly decrease chemical releases by 14% after lawsuits against industry leaders (Table 4)
- Peers also significantly increase pollution-related disclosures by 24% of a standard deviation (Table 5)
- These changes are accompanied by a significant decrease in ROA of 1.5 percentage points, suggesting costly abatement efforts (Table 7, Panel A)
- Peers also experience an increase in negative media coverage of their environmental practices, suggesting heightened scrutiny and pressure (Table 9)

What Are the Key Strengths of the Paper?

- Addresses an important and understudied question about the spillover effects of environmental enforcement
- Uses **novel** and comprehensive datasets on environmental lawsuits and firm-level pollution (e.g., Climate Change Litigation Database)
- Employs a stacked difference-in-differences (DiD) design with a plausible control group to estimate causal effects
- Finds economically meaningful and statistically significant effects on both chemical releases and disclosures
- Provides suggestive evidence on the mechanisms (e.g., abatement costs, reputation pressure) driving the spillover effects

What Is the Identification Strategy?

- The paper uses a stacked DiD design to estimate the effects of lawsuits on industry peers
- Treatment group: Firms in the same 4-digit SIC code as the sued firms (i.e., close competitors), but non-top 5 firms in the industry in terms of sales with an abnormal return of -5% or lower around the lawsuits),
- Control group: Firms in the same Fama-French 48 industry but different 4-digit SIC code (i.e., more distant peers)
- The DiD design compares the change in outcomes for treated firms before and after the lawsuits to the change for control firms
- Key assumption: Absent the lawsuits, treated and control firms would have followed parallel trends in outcomes

Comment #1: Are the Treatment and Control Groups Defined Consistently?

- The treatment and control groups are defined using different levels of industry classification
 - Treatment group: 4-digit SIC code (narrow)
 - Control group: Fama-French 48 industry (broad)
- This asymmetry may reduce the comparability of the two groups
- The Fama-French industries may be too broad, including firms that might not really comparable to the treated firms, which may not serve as a good counterfactual for the treated firms
 - Each Fama-French 48 industry includes 9.25 4-digit SIC industries (median 8).
- Ideally, the groups should be defined using the same industry classification system to ensure consistency, either SIC or Fama-French

Comment #1 continued: How Do Those Alternative Definitions of Treated/Control Firms Help?

- The paper presents a robustness check using an alternative definition of treated firms based on 10-K text similarity (TNIC)
 - TNIC peers are more likely to be true economic competitors facing similar environmental risks, even if they are not in the same SIC code
- However, the asymmetry issue persists as the control firms are still defined based on Fama-French industries
- The paper also presents a robustness check using 2-digit SIC codes to define the control group, rather than Fama-French industries
- This approach helps address the concern that the Fama-French industries are too broad by narrowing the **control group** to firms in more similar lines of business

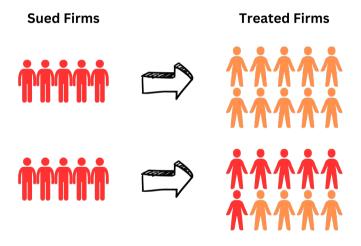
Comment #1 continued: How Do Those Alternative Definitions of Treated/Control Firms Help?

- A more compelling approach would be to define:
 - the treatment group as firms in the same 4-digit SIC industry as the sued firms
 - the **control group** as firms in 4-digit SIC industries that are **economically similar** to the treatment industries, but do not contain any sued firms
 - based on industry similarity such as input-output flows, technological proximity, or product market similarity
- A second best approach would be to use 4-digit SIC for treatment group and 3-digit SIC for control group.
- Ideally, the manuscript could show a "matrix" of results using different permutations of **treatment** and **control** group industries

Comment #2: Could Treatment Firms Have Their Own Lawsuits?

- The definition of treatment firms includes all firms in the same 4-digit SIC code as the sued firms
- This means that treatment firms could potentially have their own environmental lawsuits, as long as they are not among the top 5 most-sued firms in the industry
- The paper does not explicitly discuss whether any treatment firms have their own lawsuits
- If a significant number of treatment firms are also being sued, this could **confound** the interpretation of the spillover effects
- It is crucial to **check** for and address any lawsuits among the treatment firms to ensure a clean comparison

Comment #2: Are Treatment Firms Facing Concurrent Lawsuits?



Comment #2 continued: What Are the Potential Consequences of Treatment Firms Having Lawsuits?

- If some **treatment firms** have their own lawsuits, the treatment group's outcomes would be **contaminated** by their own lawsuit exposure
- The observed changes in pollution and disclosures among treatment firms would reflect a mix of responses to their own lawsuits and responses to the focal lawsuits
- The more treatment firms with lawsuits, the greater the upward bias in the estimated spillover effects, overestimating the true effect
- It is important to quantify the extent of this issue and assess its impact on the results

Comment #2 continued: What Are the Potential Consequences of Treatment Firms Having Lawsuits?

- It's true that control firms may also have ongoing lawsuits, which could bias the estimates toward finding no effect
- However, the key issue is the differential likelihood and timing of lawsuits between treatment and control firms
 - If treatment firms might be more likely to have lawsuits, or their lawsuits are more likely to coincide with the focal lawsuits, this could still bias the estimates upward
- A more conservative robustness check would be to exclude any firm (treatment and control) with a lawsuit during the entire sample period
- Alternatively, the paper could directly compare lawsuit frequency and timing between treatment and control firms to assess the potential for bias (not recommended though)

Comment #3: Unexpected Result: Increase in Carbon Emissions?

- The study finds that peers significantly **increase their carbon emissions** in the post-chemical-release lawsuit period (Table 10)
 - This is unexpected given their reductions in chemical releases
- The paper suggests this may reflect peers **strategically substituting** into other forms of pollution to minimize total abatement costs
 - While the lawsuits raised the cost of chemical pollution, they may not have affected the costs of other environmental harms
- This finding highlights the risk of narrow regulatory or legal interventions inducing substitution across different types of harmful activities, potentially undermining the total environmental benefits.

Comment #4: Who Sued?

- Environmental lawsuits can be brought by different parties (e.g., government, consumers, NGOs)
 - The **identity** of the plaintiff may affect the salience and impact of the lawsuit
- Comparing spillover effects across different types of lawsuits could shed light on which stakeholders are most influential in driving firm behavior
 - Lawsuits by regulators may carry more weight than those by private parties
 - Lawsuits by consumers or local communities may generate more reputation pressure
- Recommend to explore further and connect to the broader literature on stakeholder governance

What Are the Overall Takeaways?

- This paper provides **extremely valuable evidence** on the spillover effects of environmental lawsuits on industry peers, a relatively understudied topic
- The results highlight the potential for liability risk and reputational spillovers to motivate self-regulation and preemptive action by firms that would induce induce meaningful improvements in environmental practices and disclosures among close competitors
- The main methodological challenges are the non-random assignment of lawsuits and the potential for hard-to-observe confounds
- Overall, this study takes an important step in enhancing our understanding of the broader impacts of environmental enforcement actions, with key implications for both managers and policymakers
- I strongly recommend to read it! All the best for the journal submission!