

Equity Pay Beyond the C-Suite

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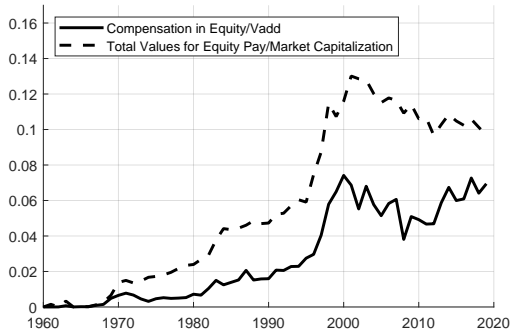
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11th ABFER Annual Conference, May 2024

Motivation

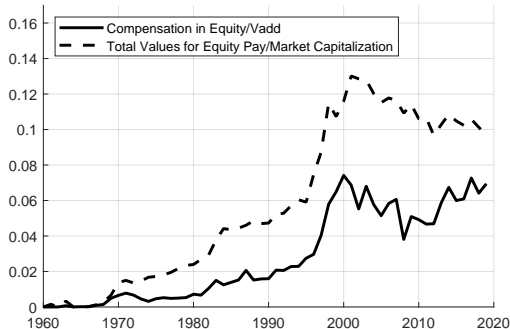
- ▶ Equity Pay is common: 84% of firms use equity pay beyond the C-Suite.



- ▶ 7% of value-added in 2019, and about 11% of market capitalization is implicitly promised to employees (Eisfeldt, Falato, Xiaolan (2022))
- ▶ Labor income mismeasured without equity pay

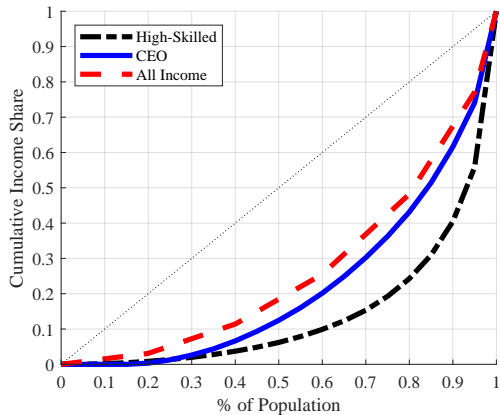
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- ▶ Labor income mismeasured without equity pay
- ▶ **How different is equity-based pay across firms?**

Equity pay: Very Unequal across Firms



Lorenz Curve. This figure plots Lorenz curves of equity pay for high-skilled employees and CEO as of 2019. Gini coefficients for each item are 0.72 for high-skilled and 0.55 for CEO. Equity pay for high-skilled is defined as the value of granted shares per high-skilled employee.

This Study

What can drive the large amount of firm-level heterogeneity in equity pay?

3 Sources of inequality in a mathematical decomposition:

1. Capital gains or stock price changes
2. Changes in shares granted per employee
3. Initial values

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2. Changes in shares granted per employee ← capital structure decision
3. Initial values ← passive or fixed effect

Equity Pay beyond C-suite

Both **compensation** and **capital structure** decision.

▶ **Cross Sections: Initial values matter A LOT.**

1. Peer effects (equity pay for retention/participation constraint)
2. Financial constraints (firms borrow from workers)

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▶ **Time Series: actively managed in high-equity-pay firms.**

1. Manage share grants more actively to counteract stock price changes
2. Tend to be younger, experience ex-post higher employment growth

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2. Tend to be younger, experience ex-post higher employment growth

▶ **Different from CEO pay:** designed to satisfy IC constraint so high sensitivity of CEO pay to stock price movements.

Section 1

Measurement

Data Construction

Measurement strategy:

Firm-level accounting data on **shares reserved for employee compensation.**

- ▶ SP1500+, from 1994-2019 (List from Execucomp)
- ▶ Source: Shares Reserved for Compensation (Balance Sheet Data)
IRRC-Risk Metrics, Compustat, Hand-collect RS from SEC filings (2006-2019 10K, Proxy statements)
- ▶ Other data sources:
 - ▶ ONET for skilled/unskilled ratio
 - ▶ ExecuComp for C-Suite

Measurement

- ▶ New grants (**NG**) = Annual firm-level new equity grants
(Eisfeldt, Falato, Xiaolan, Human Capitalists 2022, Macro Annual)

$$NG \equiv \frac{\text{Outstanding shares reserved for compensation (RS)}}{\text{Weighted average granting period (GP)}}$$

- ▶ Average granting period (GP): 6 years (from IRRRC-Risk Metrics)

- ▶ New granted per employee (**N**) = $\frac{NG}{\text{No. high-skilled employees}}$
 - ▶ High-skilled employee ratio from ONET by industry

- ▶ Equity pay per employee in year $t = P_t \times N_t$

Section 2

Stylized Facts

Summary Statistics

Panel B1. Subsample (1994 - 2000)

Variables	Mean	Std Dev	P10	P25	Median	P75	P90
Equity Pay (High Skilled)	33.845	138.478	1.631	4.442	11.185	28.054	69.084
Equity Pay (CEO)	2,446.698	11,629.225	0.000	0.000	526.289	1,919.757	5,110.377
RS/SO	0.119	0.091	0.030	0.060	0.099	0.156	0.225

Panel B2. Subsample (2001 - 2007)

Variables	Mean	Std Dev	P10	P25	Median	P75	P90
Equity Pay (High Skilled)	67.899	153.960	6.121	13.466	30.622	71.086	150.221
Equity Pay (CEO)	3,175.029	7,606.988	0.000	89.445	1,181.537	3,490.272	7,896.145
RS/SO	0.157	0.102	0.059	0.092	0.137	0.196	0.274

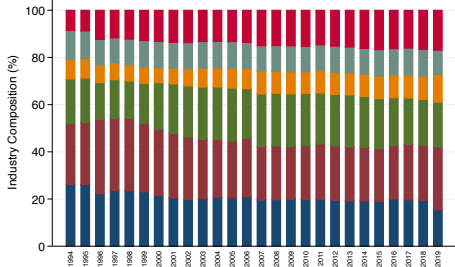
Panel B3. Subsample (2008 - 2014)

Variables	Mean	Std Dev	P10	P25	Median	P75	P90
Equity Pay (High Skilled)	62.866	156.805	4.018	9.695	24.164	58.565	135.502
Equity Pay (CEO)	2,985.086	4,870.886	0.000	369.600	1,594.400	3,939.278	7,289.995
RS/SO	0.136	0.099	0.043	0.073	0.116	0.171	0.249

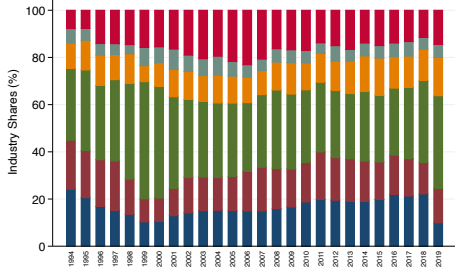
Panel B4. Subsample (2015 - 2019)

Variables	Mean	Std Dev	P10	P25	Median	P75	P90
Equity Pay (High Skilled)	95.785	233.814	5.046	12.744	31.965	84.616	221.808
Equity Pay (CEO)	4,157.386	6,312.066	0.000	839.900	2,699.879	5,529.449	9,672.298
RS/SO	0.119	0.091	0.034	0.059	0.099	0.153	0.224

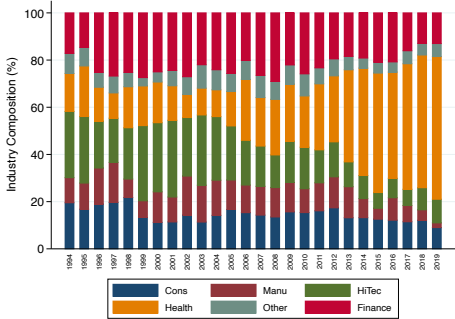
Industry Composition S&P 1500



Industry Shares of Total Equity Pay

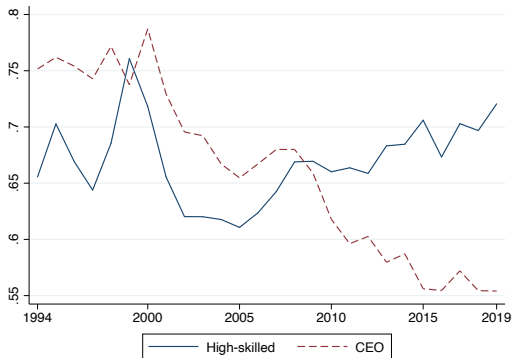


Industry Composition of Top 10% Equity Payers

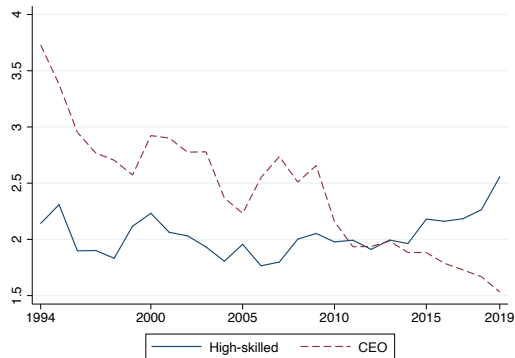


Beyond the C-Suite vs. CEO

Gini Coefficient



Interquartile Range to Median



Inequality in Equity Pay Beyond the C-Suite Continues to Grow While for CEOs it's Shrinking.

Section 3

Equity Pay Heterogeneity cross Firms

Initial Values Matter A LOT

Determinants of Equity Pay Heterogeneity cross Firms

Equity Pay $P_t N_t$:

1. Initial Level $P_0 N_0$
2. Path of N_t over time
3. Path of P_t over time

Findings on cross-firm differences in equity pay:

- ▶ echo evidence from **capital structure** literature
 - ▶ Peer effect (binding participation constraint)
 - ▶ Financing: firms “borrow” from workers

Determinants of Equity Pay Heterogeneity cross Firms

Equity Pay $P_t N_t$:

1. Initial Level $P_0 N_0$ (66% at 10-yr horizon)
2. Path of N_t over time
3. Path of P_t over time

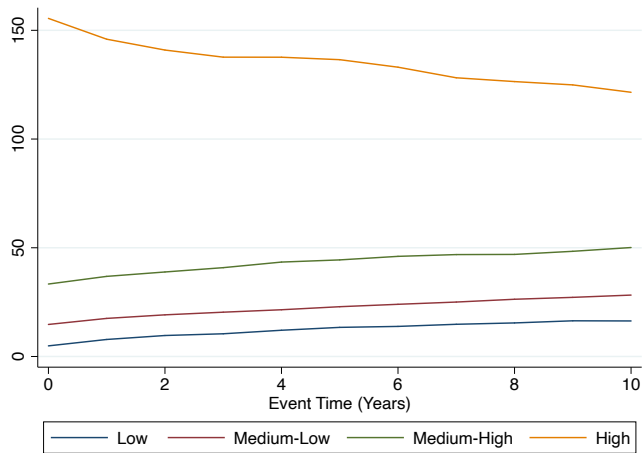
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Average Equity Pay for Equity-Pay Quartiles in Event Time

1. Starting in 1994, sort firms into quartiles based on equity pay ($P_t N_t$).
2. Compute the equally-weighted average values within each of these 1994-sorted portfolios for the subsequent 10 years, holding the portfolio composition constant.
3. Conduct this sorting and within-portfolio averaging for the four portfolios sorted in each subsequent year from 1995 to 2019.
4. Average the portfolio values across sorting years for each “event year”, that is, for one year post-sort, two years post-sort, etc.
5. Robustness: Repeat this analysis using the subsample of firms that exist throughout each post-sort period (*Survivors*).

Average Equity Pay for Equity-Pay Quartiles in Event Time



High Equity Pay Firms Remain High Even 10 years Post Sorting

$P_t N_t$ Dynamics: Persistence in Value of Pay

$$y_{it} = \alpha_i + \beta y_{i0} + \rho y_{it-1} + \epsilon_{it}, \quad y_{it} \in \{P_{it}N_{it}, \ln P_{it}N_{it}\},$$

	Values			Log Values		
	(1)	(2)	(3)	(4)	(5)	(6)
Initial value		0.377** (2.653)			0.665*** (12.836)	
Lagged value			0.726*** (8.219)			0.868*** (65.232)
Constant		41.957*** (4.850)	16.579*** (3.314)		1.208*** (5.902)	0.418*** (6.838)
Observations	51291	52247	43602	51291	52247	43602
R^2	0.630	0.247	0.583	0.705	0.424	0.789
Firm Fixed Effect	Yes	No	No	Yes	No	No

t statistics in parentheses

* $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$

$P_t N_t$ Dynamics: Persistence in Value of Pay for CEOs

$$y_{it} = \alpha_i + \beta y_{i0} + \rho y_{it-1} + \epsilon_{it}, \quad y_{it} \in \{P_{it}N_{it}, \ln P_{it}N_{it}\},$$

	Values			Log Values		
	(1)	(2)	(3)	(4)	(5)	(6)
Initial value		0.139*** (3.394)			0.636*** (20.511)	
Lagged value			0.311*** (5.381)			0.484*** (33.123)
Constant		2745.928*** (14.354)	2315.323*** (9.642)		0.224 (0.873)	2.676*** (29.296)
Observations	42215	42318	38926	42215	42318	38926
R^2	0.240	0.022	0.092	0.337	0.061	0.256
Firm Fixed Effect	Yes	No	No	Yes	No	No

t statistics in parentheses

* $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$

N_t Dynamics: Persistence in Shares Granted

$$y_{it} = \alpha_i + \beta y_{i0} + \rho y_{it-1} + \gamma \frac{P_{it-1}}{P_{it-2}} + \epsilon_{it}, \quad y_{it} \in \{N_{it}, \ln N_{it}\},$$

	Values				Log Values			
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Initial value		0.346*** (6.225)				0.717*** (23.534)		
Lagged value			0.877*** (44.050)	0.882*** (44.465)			0.927*** (103.491)	0.929*** (104.809)
$P_{t-1}/P_{t-2} - 1$				-0.709*** (-6.389)				-0.143*** (-12.990)
Constant		2.236*** (7.313)	0.346*** (6.341)	0.351*** (6.193)		-0.028 (-0.770)	-0.007 (-0.609)	-0.005 (-0.486)
Observations	51288	52243	43601	42403	51288	52243	43601	42403
R^2	0.625	0.284	0.833	0.833	0.795	0.569	0.889	0.891
Firm Fixed Effect	Yes	No	No	No	Yes	No	No	No

t statistics in parentheses

* $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$

Initial Values: Equity Pay P_0N_0 (Peer Effects and Employee Financing)

	Equity Pay						
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Industry Average Equity Pay		1.609*** (15.408)				0.606*** (5.940)	
City Average Equity Pay				0.683*** (5.894)			0.271*** (5.030)
Cash-to-asset					211.091*** (3.923)	199.343*** (3.474)	211.113*** (3.351)
Cashflow-to-asset					47.034* (1.702)	59.511** (2.356)	69.192** (2.326)
Leverage					18.114 (0.932)	23.678 (1.279)	13.641 (0.714)
Dividend payer					-29.265** (-2.594)	-17.717 (-1.493)	-25.315 (-1.450)
Log Asset					6.810*** (4.213)	4.335*** (3.660)	6.296*** (2.861)
Return volatility					239.714*** (2.735)	221.131*** (2.682)	264.624** (2.595)
Observations	6729	6746	2706	5090	1976	1976	1431
R^2	0.162	0.099	0.325	0.042	0.098	0.113	0.110
Initial Year \times Industry FE	Yes	No	No	No	No	No	No
City \times Initial Year Fixed Effect	No	No	Yes	No	No	No	No

Decomposing Equity Pay

$$\ln(P_t N_t) = \ln(P_{t-k} N_{t-k}) + \ln\left(\frac{P_t}{P_{t-k}}\right) + \ln\left(\frac{N_t}{N_{t-k}}\right)$$

$$1 = \frac{\text{cov}[\ln(P_{t-k} N_{t-k}), \ln(P_t N_t)]}{\text{Var}[\ln(P_t N_t)]} + \frac{\text{cov}\left[\ln\left(\frac{P_t}{P_{t-k}}\right), \ln(P_t N_t)\right]}{\text{Var}[\ln(P_t N_t)]} + \frac{\text{cov}\left[\ln\left(\frac{N_t}{N_{t-k}}\right), \ln(P_t N_t)\right]}{\text{Var}[\ln(P_t N_t)]},$$

- ▶ Run the following regressions and plot each coefficients over k -horizon,

$$\ln P_{it-k} N_{it-k} = \alpha_t + \beta_{Lag,k} \times \ln P_{it} N_{it} + \epsilon_{it},$$

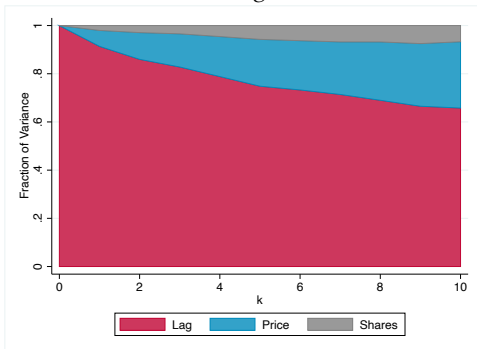
$$\ln \frac{P_{it}}{P_{it-k}} = \alpha_t + \beta_{Price,k} \times \ln P_{it} N_{it} + \epsilon_{it},$$

$$\ln \frac{N_{it}}{N_{it-k}} = \alpha_t + \beta_{Shares,k} \times \ln P_{it} N_{it} + \epsilon_{it}.$$

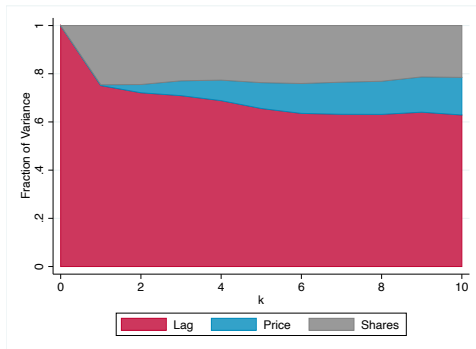
The figure plots the regression coefficients $\beta_{Lag,k}$, $\beta_{Price,k}$, $\beta_{Shares,k}$ for $k = 1 \dots 10$.

Decomposing Equity Pay

Panel A: High-skilled



Panel B: CEO



The largest fraction of variation is explained by lagged equity pay. After lagged equity pay, variation in price returns explains the next largest fraction of variation in equity pay, up to 28% at a ten-year horizon.

Section 4

Dynamics of Equity Pay:

Firms managing equity pay more “actively” than their leverage ratios.

Decomposing the Growth of Equity Pay

We apply the following decomposition to tie the growth rates of equity pay into *Price effect* and *Shares effect*:

$$1 = \underbrace{\frac{\text{cov} \left[\ln \left(\frac{P_t}{P_{t-k}} \right), \ln \left(\frac{P_t N_t}{P_{t-k} N_{t-k}} \right) \right]}{\text{Var} \left[\ln \left(\frac{P_t N_t}{P_{t-k} N_{t-k}} \right) \right]}}_{\text{Price Effect}} + \underbrace{\frac{\text{cov} \left[\ln \left(\frac{N_t}{N_{t-k}} \right), \ln \left(\frac{P_t N_t}{P_{t-k} N_{t-k}} \right) \right]}{\text{Var} \left[\ln \left(\frac{P_t N_t}{P_{t-k} N_{t-k}} \right) \right]}}_{\text{Shares Effect}},$$

where P_t is the stock price and N_t is the number of granted shares to high-skilled employee. We estimate the following regressions for each $k = 1, 2, \dots, 5$

$$\ln \frac{P_{it}}{P_{it-k}} = \alpha_t + \beta_{\text{Price},k} \times \ln \frac{P_{it} N_{it}}{P_{it-k} N_{it-k}} + \epsilon_{it},$$
$$\ln \frac{N_{it}}{N_{it-k}} = \alpha_t + \beta_{\text{Shares},k} \times \ln \frac{P_{it} N_{it}}{P_{it-k} N_{it-k}} + \epsilon_{it}.$$

“Active” Changes in Shares Granted

Panel A. Price Effect

$k = 1$	$k = 2$	$k = 3$	$k = 4$	$k = 5$
0.409	0.434	0.434	0.434	0.434

Panel B. Shares Effect

$k = 1$	$k = 2$	$k = 3$	$k = 4$	$k = 5$
0.585	0.562	0.564	0.563	0.564

“Active” Changes in Shares Granted

Panel A. Price Effect

$k = 1$	$k = 2$	$k = 3$	$k = 4$	$k = 5$
0.409	0.434	0.434	0.434	0.434

Panel B. Shares Effect

$k = 1$	$k = 2$	$k = 3$	$k = 4$	$k = 5$
0.585	0.562	0.564	0.563	0.564

Panel C. Price Effect (CEO)

$k = 1$	$k = 2$	$k = 3$	$k = 4$	$k = 5$
0.043	0.106	0.140	0.164	0.180

Panel D. Shares Effect (CEO)

$k = 1$	$k = 2$	$k = 3$	$k = 4$	$k = 5$
0.957	0.894	0.860	0.836	0.820

Welch (2004) Regression for Equity Pay

- ▶ Welch (2004): changes in prices are primary “known” driver of capital share dynamics.
- ▶ Firms managing equity pay *more actively* than capital structure.

$$\frac{P_{t+k}RS_{t+k}}{P_{t+k}S_{t+k} + D_{t+k}} = \alpha_0 + \alpha_1 \cdot \frac{P_tRS_t}{P_tS_t + D_t} + \alpha_2 \cdot \frac{P_{t+k}RS_t}{P_{t+k}S_t + D_t} + \epsilon_t, \quad (1)$$

- ▶ If changes in equity pay share of total firm value are mainly driven by stock price movement, α_1 should be close to zero and α_2 should be close to one.

	$k = 1$	$k = 2$	$k = 5$	$k = 10$
	(1)	(2)	(3)	(4)
$\frac{P_tRS_t}{P_tS_t + D_t}$	0.175*	0.017	-0.045	-0.093
	(2.013)	(0.192)	(-0.657)	(-1.280)
$\frac{P_{t+k}RS_t}{P_{t+k}S_t + D_t}$	0.397***	0.341***	0.085	0.003
	(4.581)	(4.154)	(1.272)	(0.051)
Observations	41864	36371	25532	14237
R^2	0.803	0.745	0.701	0.732

t statistics in parentheses

* $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$

Welch (2004) Regression for Equity Pay

- ▶ In addition, we can run the following regression

$$\frac{P_{t+k}RS_{t+k}}{P_{t+k}S_{t+k} + D_{t+k}} = \alpha_0 + \alpha_1 \cdot \frac{P_tRS_t}{P_tS_t + D_t} + \alpha_2 \cdot \frac{P_tRS_{t+k}}{P_tS_{t+k} + D_t} + \epsilon_t. \quad (2)$$

- ▶ If firms are actively managing shares granted, α_2 should be large and close to one.

	$k = 1$	$k = 2$	$k = 5$	$k = 10$
	(1)	(2)	(3)	(4)
$\frac{P_tRS_t}{P_tS_t + D_t}$	0.100*** (4.429)	0.061*** (5.039)	0.036*** (4.160)	0.024** (2.116)
$\frac{P_tRS_{t+k}}{P_tS_{t+k} + D_t}$	0.877*** (34.081)	0.900*** (68.537)	0.899*** (92.052)	0.871*** (39.269)
Observations	43153	36806	25879	14504
R^2	0.943	0.920	0.879	0.831

t statistics in parentheses

* $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$

Managing Equity Pay

- ▶ Sort firms into quartile based on equity pay levels, and run regression

$$y_{it} = \alpha + \rho y_{it-1} + \beta \cdot (P_{it-1}/P_{it-2}) + \epsilon_{it}$$

- ▶ Equity pay persistence is slightly lower for high equity pay firms, while shares granted is slightly more persistent.
- ▶ High equity pay firms have a more active management of equity pay against returns.

	Equity Pay		N	
	AR(1)	Ret_{t-1}	AR(1)	Ret_{t-1}
Low	0.800 (0.128)	-0.609 (1.353)	0.808 (0.152)	-0.053 (0.042)
Medium-Low	0.812 (0.107)	-1.430 (1.272)	0.862 (0.080)	-0.135 (0.042)
Medium-High	0.775 (0.125)	-2.307 (3.067)	0.850 (0.062)	-0.263 (0.051)
High	0.733 (0.157)	-7.156 (11.982)	0.854 (0.062)	-1.201 (0.673)

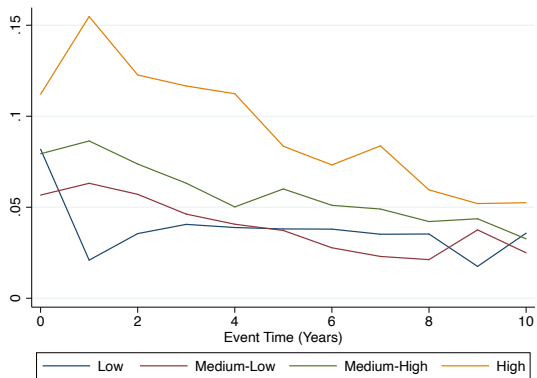
Managing Equity Pay for CEOs

- ▶ Instead, equity pay for CEOs tends to rise following a period of strong performance, indicating incentive driven nature of equity pay in the CEO compensation.

	Equity Pay		N	
	AR(1)	Ret_{t-1}	AR(1)	Ret_{t-1}
Low	0.277 (0.153)	593.829 (438.298)	0.108 (0.098)	3.364 (198.510)
Medium-Low	0.441 (0.071)	416.260 (139.827)	0.302 (0.078)	1.821 (12.624)
Medium-High	0.362 (0.108)	806.379 (199.697)	0.247 (0.098)	-15.717 (25.441)
High	0.366 (0.140)	2,666.242 (1,328.874)	0.233 (0.176)	63.166 (303.307)

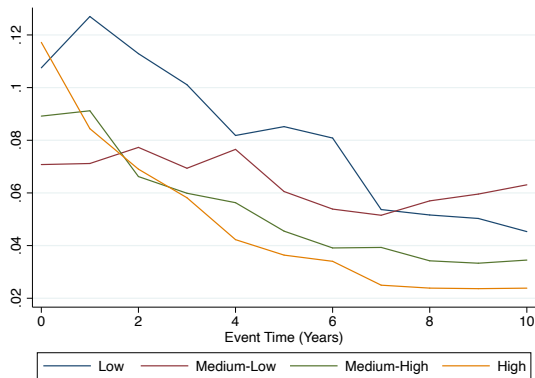
Equity Pay Quartiles: Subsequent Employment Growth

Equity Pay Beyond the C-Suite Sort



High Equity Pay Firms
Experience Higher Employment Growth

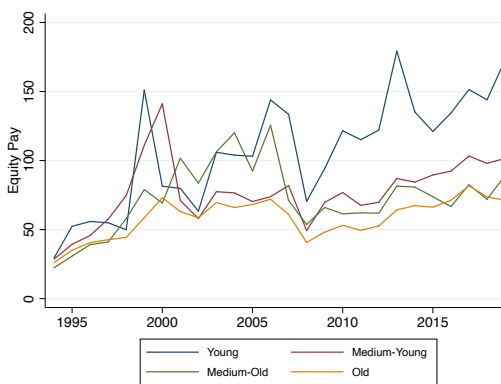
CEO Equity Pay Sort



High CEO Equity Pay Firms Experience
Lower Employment Growth

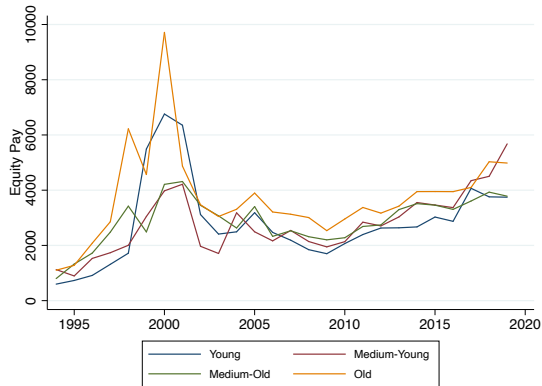
Equity Pay by Age Group: Time Series

Equity Pay Beyond the C-Suite by IPO Age



Young Firms Increasingly Have Higher Equity Pay Beyond the C-Suite

CEO Equity Pay by IPO Age



Old Firms Continue to Have Higher CEO Equity Pay

Conclusion

- ▶ Equity pay is ubiquitous, but varies widely across firms.
- ▶ Equity pay is a capital structure and compensation decision
- ▶ **Compensation:**
 - ▶ Equity pay seems more persistent and more actively managed than leverage.
 - ▶ City and industry peer effects (retention, participation constraints)
 - ▶ Risk sharing: Some insurance through granting policies
- ▶ **Capital Structure**
 - ▶ Firms “borrow” from workers
 - ▶ Findings echo some findings from capital structure literature.
 - ▶ Initial values matter A LOT
 - ▶ Firm fixed effects/initial values hard to explain
- ▶ **Equity pay in a capital structure framework**

Section 5

Appendix

Model Setup

- ▶ Firms finance investment using equity or internal cash. No debt financing is assumed.
- ▶ Equity-pay as an internal financing tool is cheaper than regular external equity, but firms face a fixed cost to set up.
- ▶ At any point, firms decide to switch to equity financing with a high fixed cost.
- ▶ This model also captures the idea that equity pay is a financing tool that can also be used for employee retention.

Benchmark: No Equity Financing

We start with a firm that finances its investment using only internal cash flows and external finance. Firms produce using capital h , and pays wages w per unit of h :

$$\pi(z, h) = z_t h_t l_t^\alpha - w l_t$$

h_t is the average employee-level human capital/productivity. To introduce the turnover, we assume each period, firms randomly lose a fraction $\delta_{m,t}$ of h due to high-skilled employees leaving the firm.

$$I(h_t, h_{t+1}) = h_{t+1} - (1 - \delta - \delta_{m,t})h_t$$

Firm's earning:

$$d_t = \pi(z_t, h_t) - I(h_t, h_{t+1}) - \Phi(I_t, h_t),$$

where $\Phi(h_t, I_t)$ is the investment adjustment cost.

We assume firms incur a cost if financing $d_t < 0$ externally. The cost can be a function of the size of external finance $\lambda_{I(d_t < 0)}(-d_t)$. The value of a non-equity pay firm is

$$V_{NE}(z_t, h_t; w) = \max_{h_{t+1}} [d_t - \lambda(-d_t) + \beta V_{NE,t+1}(z_{t+1}, h_{t+1}; w)]$$

Equity Financing

Firms can substitute equity E_t for a fraction of the total wage bill. In addition, using equity pay will reduce the depreciation of human capital due to turnover $\delta_{m,t} = 0$ if the equity pay level is higher than an exogenous threshold $E_{m,t}$. Firms grant equity to employees. We denote the overall balance of equity granted to employees is G_t which follows the law of motion:

$$G_{t+1} = (1 - \delta_e)G_t + E_t$$

The earnings of the equity-pay firm are:

$$d_t^E = z_t h_t l_t^\alpha - (w - \frac{E_t}{l_t})l_t - I(h_t, h_{t+1}) - \Phi(I_t, h_t) - \Phi^E(E_t, E_0, \frac{E_{m,t}}{l_t}) - E_{t-1}, \quad (3)$$

where $\Phi^E(E_t, E_0)$ is the adjustment cost of equity pay deviating from the initial level E_0 .

Trade-off:

- ▶ Costly adjustment, e.g. dilution
- ▶ Cheaper financing compared to external financing + retention

Option to Switch to Equity Financing

- ▶ The value of the firm when allowing equity pay:

$$V_E(z_t, h_t, E_t; w) = \max_{h_{t+1}} \left[d_t^E - \lambda(-d_t^E) + \beta V_{E,t+1}(z_{t+1}, h_{t+1}, E_{t+1}; w) \right] \quad (4)$$

- ▶ Each period, firms decide whether or not to become an equity-paying firm. By switching to an equity-paying firm, they need to pay a large cost upfront, F , and we assume this decision is irreversible.

$$V_t(z_t) = \max\{V_{NE,t}, V_{E,t} - F\} \quad (5)$$

Constructing Grant-Based Measure

We start with the following Law of Motion for the stock of reserved shares,

$$RS_{t+1} = RS_t + NRS_t - EXC_t - EXP_t$$

Assume that all newly authorized shares are evenly granted over the next gp_t periods, and a constant fraction of existing grants are exercised or expire ($EXC_t = e \cdot RS_t$, $EXP_t = c \cdot RS_t$).

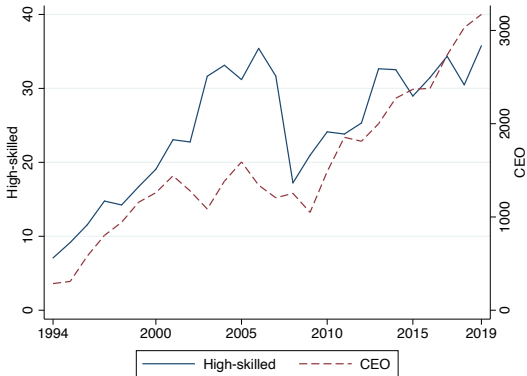
Then,

$$RS_{t+1} = \underbrace{(gp_0 - e \cdot gp_0 - c \cdot gp_0)}_{\substack{\text{average remaining granting period} \\ \text{net of exercise and expiration}}} \frac{RS_t}{gp_0} + gp_1 \cdot AG_t$$

$$NG_{t+1} \equiv AG_t + \frac{RS_t}{gp_0} = \frac{RS_{t+1}}{\underbrace{(1 - e - c)gp_0\omega_0 + gp_t\omega_1}_{\text{weighted average granting period}}}$$

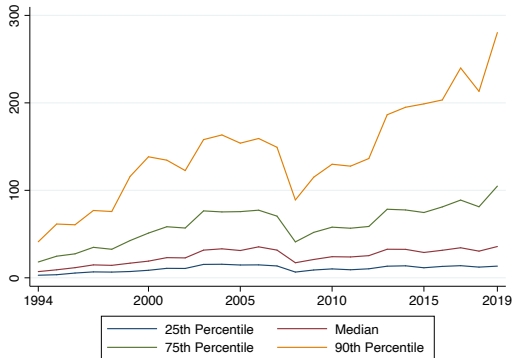
Beyond the C-Suite: Medians and Inequality

Median Equity Pay



Equity Pay Beyond the C-Suite Continue to Grow

Average within Quartile



Growth in Inequality Driven by the Right Tail

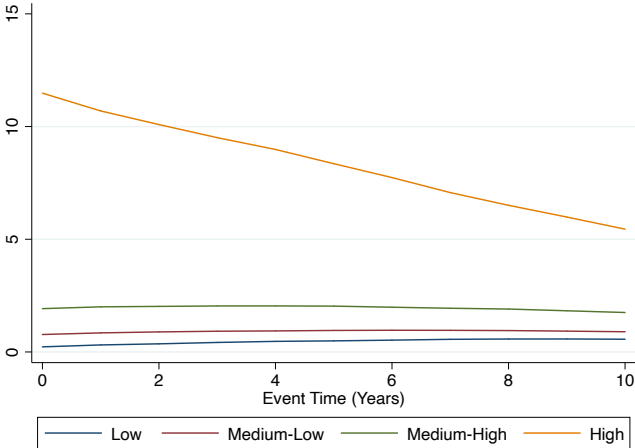
N_t Dynamics: Firm Characteristics and AR(1)

	(1)	(2)	(3)	(4)
N_{t-1}	0.877*** (44.050)	0.872*** (39.168)	0.882*** (44.465)	
$P_{t-1}/P_{t-2} - 1$			-0.709*** (-6.389)	
Cash-to-asset		1.302*** (3.155)		14.842*** (8.889)
Cashflow-to-asset		-2.170*** (-6.947)		-4.000*** (-2.957)
Leverage		0.743*** (4.369)		3.302*** (3.119)
Dividend payer		0.116** (2.289)		-0.814** (-2.640)
Log Asset		-0.087*** (-5.032)		-0.210* (-1.779)
Return volatility		0.773 (1.275)		8.458*** (3.623)
Constant	0.346*** (6.341)	0.589*** (3.808)	0.351*** (6.193)	1.794 (1.466)
Observations	43601	39943	42403	45243
R^2	0.833	0.831	0.833	0.073

t statistics in parentheses

* $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$

Average Shares Granted for Shares-Granted Quartiles in Event Time



High Shares-Granted Firms do Manage Grants Down

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